



SOUTHERN UNIVERSITY SYSTEM **BOARD OF SUPERVISORS**

MEETING

9 a.m.

Friday, October 26, 2018

2nd Floor

J.S. Clark Administration Building
Southern University and A&M College
Baton Rouge, Louisiana

Academic Affairs Committee

ACADEMIC AFFAIRS COMMITTEE

Friday, October 26, 2018

9:00 a.m.

Southern University Board of Supervisors Meeting
Board of Supervisors' Meeting Room
J. S. Clark Administration Building, 2nd Floor
Baton Rouge, LA

AGENDA

1. Call to Order and Invocation
2. Roll Call
3. Adoption of the Agenda
4. Public Comments
5. Action Item(s)
 - A. Request Approval to Establish a Tuition-Fee Discount Policy for Law Students Over the Age of 55 who are Louisiana residents (SULC)
 - B. Dual Enrollment Update (By Campus)
6. Other Business
7. Adjournment

MEMBERS

Dr. Curman L. Gaines – Chair, Mr. John Barthelemy –Vice Chair
Atty. Tony M. Clayton, Dr. Leroy Davis, Ms. Xavieria Jeffers, Dr. Leon Tarver,
Mrs. Ann A. Smith- Ex Officio



SOUTHERN UNIVERSITY LAW CENTER

261 A. A. LENOIR HALL

POST OFFICE BOX 9294

BATON ROUGE, LOUISIANA 70813-9294

RECEIVED
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2018 OCT -4 AM 9:40
SOUTHERN UNIVERSITY
SYSTEM

OFFICE OF THE CHANCELLOR

(225) 771-2552

FAX (225) 771-2474

October 1, 2018

Dr. Ray Belton-President/Chancellor
Southern University System and Baton Rouge Campus
4th Floor – J.S. Clark Administration Building

RE: Request to Establish a Tuition-Fee Discount Policy for Law Students over
the age of 55 who are Louisiana residents.


Dear Dr. Belton:

Under Louisiana Revised Statute 17:1807, Louisiana residents over the age of 55 receive an exemption from tuition and fees and a textbook, reference book, manuals and other discounts of 50%, if the Louisiana legislature provides appropriations to support the exemptions and discounts. The legislature has not appropriated any funds to support exemption and discounts provided for in La. R.S. 17:1807 in over a decade.


The Law Center has seen a rise in Louisiana residents over the age of 55 who are interested in matriculating into law school. Therefore, the Law Center wishes to adopt a policy to grant a \$3,000 per semester tuition/fees discount to students matriculating into the Law Center who are Louisiana residents and are over the age of 55 beginning in the spring semester of 2019. This modest policy adoption would help the Law Center in recruiting Louisiana residents who are over the age of 55 and add to the great diversity which already exists at the Law Center. I would like to place this request on the board agenda for the October 26, 2018 board meeting.

If you have any questions, please feel free to contact me.

Sincerely,


John K. Pierre, Chancellor &
Vanue B. Lacour Endowed Professor

APPROVED:


Ray L. Belton
President-Chancellor

Facilities and Property Committee

FACILITIES AND PROPERTY COMMITTEE

(Following Academic Affairs Committee)

Friday, October 26, 2018

Southern University Board of Supervisors Meeting

Board of Supervisors' Meeting Room

J. S. Clark Administration Building, 2nd Floor

Baton Rouge, LA

AGENDA

1. Call to Order
2. Roll Call
3. Adoption of the Agenda
4. Public Comments
5. Informational Item(s)
 - A. Priority Project Updates (per campus)
6. Other Business
7. Adjournment

MEMBERS

Rev. Donald R. Henry -- Chair, - Dr. Rani Whitfield -- Vice Chair,
Dr. Leroy Davis, Mr. Raymond Fondel, Jr., Mr. Richard Hilliard, Dr. Leon R. Tarver II,
Mrs. Ann A. Smith- Ex Officio

Southern University System

Office of Facilities Planning

FACILITIES PROJECT UPDATES

October 9, 2018

SU System Campuses FY 18-19 Deferred Maintenance Items

Part 1 July 2018 funding

State Project No.		Budget \$2,200,000
\$2.2M State General Fund (SGF Cash) – Available July 1: <i>\$2.2M General Obligation Bond Funding (P2 GOB Funding) – Available on or around October meeting of State Bond Commission. October is normally the month when the Bond Commission hands out the CLOCs for P2 appropriations. \$4,400,000 Total</i>		
SU Baton Rouge Deferred Maintenance Items		
Ruffin Paul Sr. Central Plant		
Rebuild (2) Loop pumps and replace with new VFDs. Replace valves on top of aluminum cooling tower and replace safety rails.	\$200,000.00	WBS: F.19002200
Mechanical HVAC		
SUMA HVAC mechanical system upgrade	\$120,000.00	pending WBS no.
Debose Music Hall mechanical system upgrades	\$120,000.00	WBS F.19002161
W.W. Stewart Hall: Auditorium Mechanical HVAC system upgrades	\$200,000.00	pending WBS no.
Roofing		
SU Laboratory School Gym Roof replacement/upgrades as required for interior protection of rain water migration.	\$120,000.00	pending WBS no.
Campus Safety Compliance Projects		
Student Health Center Ravine Stabilization emergency repair to stormwater drainage system and shoring of the southside of the building facing the ravine	\$130,000.00	WBS: F.19002196
SUBR Grand Total	\$890,000.00	

SU Law Center Deferred Maintenance Items			Status
Campus Safety Compliance Projects			
Repair Hazardous Broken Walkways and underground storm water drainage system in two locations of the Law Center site.		\$90,000	WBS: F.19002198
SULC Grand Total		\$90,000.00	
SU Agriculture Center Deferred Maintenance Items			
			Status
Mechanical HVAC System Upgrades			
A. O. Williams Hall Mechanical HVAC system upgrades		\$200,000	pending WBS No.
Architectural Items			
SUAG Arena and Poultry House - building exterior painting and wall system/roof canopy repairs		\$75,000	pending WBS No.
SUAG Grand Total		\$275,000.00	
SU Shreveport Deferred Maintenance Items			
			Status
Mechanical HVAC System Repairs			
Install automated controls for Administration (#S07503), NCR (S07504), and Metro (L28076), Science (S07505), Fine Arts (S07509), Gym (S00000) and the new A. Jackson Building.		\$400,000.00	WBS: F.19002199 budget is \$424,000
Campus Site Safety Compliance Projects			
Site campus drainage upgrade throughout the main campus.		\$150,000.00	pending WBS No.
SUSLA Grand Total		\$550,000.00	
SU New Orleans Deferred Maintenance Items			
ADA Compliance Projects			
ADA sidewalk upgrades for various location		\$45,000.00	
Mechanical HVAC System Upgrades			
Campus wide Mechanical HVAC System Upgrades for various buildings on the Park and Lake Campus		\$200,000.00	
Electrical and Lighting System upgrades			
Park and Lake Campus exterior lighting upgrades - Phase 2		\$150,000	
SUNO Grand Total		\$395,000	

Part 2 October 2018 funding		
SU Baton Rouge Deferred Maintenance Items		
		Status
Electrical		
Install 100ft tower lights various locations - West and/or East of F G Clark Activity Center	\$175,000.00	pending WBS No.
Upgrade lighting system for classrooms, exits and stairwells in various buildings	\$100,000.00	pending WBS No.
Mechanical HVAC		
J. S. Clark Adm. Building - Upgrade chill water and hot water pumps and install new automated digital controls	\$160,000.00	pending WBS No.
James Williams Hall mechanical system upgrades	\$255,000.00	pending WBS No.
ADA Compliance		
Sidewalks - Campus wide repairs neutralizing trip hazards and ensuring wheelchair accessibility	\$50,000.00	pending WBS No.
Total	\$740,000.00	
SU Law Center Deferred Maintenance Items		
		Status
Architecture Upgrades		
Interior painting and lighting upgrades	\$150,000.00	pending WBS No.
SU Agriculture Center Deferred Maintenance Items		
		Status
Mechanical HVAC System Upgrades		
A. O. Williams Hall Mechanical HVAC system upgrades	\$200,000	pending WBS No.
Southwest Center for Rural Initiatives (Opelousas Ag Bldg) - Replace split system AC units, install mini split for I. T. server room.	\$90,000	pending WBS No.
SU Shreveport Deferred Maintenance Items		
		Status
Mechanical HVAC System Repairs		
Replace Air Handler Units and Duct system, Fan Coils, Exhaust Fans (Science Building S07505), (Fine Arts, S07509 & Jesse Stone, S07511) Server Unit Repair (IT, Main Campus, S07503), Replace Fan Coil Unit Motors and (Administration S07503), Replace Pumps (Administration S07503)	\$50,000	pending WBS No.

Replace Hot and cold water underground piping on campus (Administration S07503, NCR S07504, Science S07505, Fine Arts S07509, Jesse Stone S07511, PD & Facilities S07506, Library S07508, Physical Plant S07510, Shipping & Warehouse S12069, Health & Education S13204, Student Union S07507, Student Activity S15913, women and Minorities Small Business S15937, Jackson & Dental Hygiene Buildings)	\$120,000	pending WBS No.
<i>Downtown Metro Building Roof replacement</i>		
Roofing system replacement	\$50,000	pending WBS No.
Total	\$ 520,000	
SU New Orleans Deferred Maintenance Items		
		Status
<i>ADA Compliance Projects</i>		
Campus wide new sidewalks installation and parking lot upgrades for various locations.	\$100,000	pending WBS No.
<i>Mechanical HVAC System Upgrades</i>		
Campus wide Mechanical HVAC System upgrades for various buildings on the Park and Lake Campus	\$200,000	pending WBS No.
<i>Architecture Upgrades</i>		
University Center 2nd & 3rd floor door replacements and painting of offices/restrooms/corridors.	\$200,000	pending WBS No.
Total	\$500,000	
Overall SU system Grand Total	\$2,200,000	
July 2018 Part 1 and October Part 2 funding total	\$4,400,000	

SU Baton Rouge
Capital Outlay New Projects part 1:

- SU System Campus Major Repairs and Deferred Maintenance Projects - Projects are in progress by campus Facility Director
 - **J. S. Clark Adm. Building Roof Replacement** – AFC \$143,205 Mougeot Architecture; were contracted to prepare construction bid documents by FP&C. **in planning phase to bid**

Mechanical System Upgrades Capital Outlay part 2 projects:

JW Fisher Hall State I.D. 02142 / 90:

Scope of Work – Upgrade exiting Mechanical Classrooms/Office Fan Coil Units, make repairs to existing C.W. & H.W branch piping and flushing of existing coils & main piping system. Estimated AFC Budget: \$97,000.

- David Mougeot / Thompson Luke A/E
- **Bernhard Mechanical bid was \$80,000 - work in progress**

J. Lee Hall State I.D. 02164 / 153 & **Health Research** State I.D. 02213 / 153A:

Scope of Work - Upgrade exiting Mechanical Classrooms Fan Coil Units / Office Fan Coil Units, make repairs to existing C.W. & H.W branch piping and flushing of existing coils & main piping system. Estimated AFC Budget: \$97,000

- MEL INC Engineering, Mr. Morgan Watson, PE – Planning
- **CMC low bidder \$80,450.**

W. W. Stewart Hall State I.D. 02170 / 160

Scope of Work – Upgrade Classroom Mechanical fan units. Estimated AFC \$97,000

- GIS Engineering Mr. Seneca Toussant, P.E.
- **C-CO Mechanical contractor - \$78,200 - work in progress**

T. A. Debose Music Hall State I.D. 02143 / 91

Scope of Work – Upgrade Mechanical HVAC and dehumidifying system for proper operation. Estimated Cost: \$125,000 less FP&C Admin. Cost \$3,750 3%.

The State Project No. 19-615-16-01, F.19002161 A/E and AFC Budget: \$121,250

- GIS Engineering Mr. Seneca Toussant, P.E. – Planning Phase for bidding
- **Blanchard Mechanical low bidder at \$160,000**

W. H. James Hall State I.D. 02169 / 159

Scope of Work – Upgrade Mechanical Air Handling Unit located in the basement which supplies air to the entire building. New VFD's will be installed along with an Open Protocol Automated Control system

Estimated Cost: \$ 100,000 less FP&C Admin. Cost \$3,000 3%

The State Project No. 19-615-16-01, F.19002162 A/E and AFC Budget: \$97,000

- David Mougeot / Thompson Luke A/E– Planning Phase for bidding.
- **Bid is under review / additional scope of work and funding required.**

A O. Williams Hall State I. D. 12846 / 183

Scope of Work – Upgrade/repair existing Mechanical HAVC system Variable Air Volume air reheat units, air handling unit, boilers, energy management system components and temperature controls. Estimated Cost: \$ 100,000 less FP&C Admin. Cost \$3,000 3%.

The State Project No. 19-615-16-01, F.19002163 A/E and AFC Budget: \$97,000

- MEL INC Engineering, Mr. Morgan Watson, PE– Planning Phase for bidding
- **Corporate Mechanical Contractor (CMC), bid amount \$57,000 – work in progress.**

ADA Compliance projects:

- **A. W. Mumford Stadium ADA Compliance and Upgrades**
\$7,900,000 for planning and construction. March 2017 planning phase, bidding 12 March 2018, construction completion set for April 2019
Low bidder: **J. W. Grand, Inc.** \$5,364,000. **contract executed by FP&C to have the G. C. to proceed w/ work on June 25, 2018 and end March 22, 2019.**
- **F. G. Clark Activity Center ADA Compliance and Upgrades** – \$7,450,000 planning & construction. April 2017 planning phase, bidding April 2018, construction completion set for March 22, 2019. **J. W. Grand, Inc.** \$4,450,000. **contract executed by FP&C for September 2018 to have the G. C. to proceed w/ work (270 days / 9 months to complete the work May 2019) – pending**
- **T. T. Allain Hall ADA Compliance and Upgrades** – \$1,010,000 planning and construction. March 2017 planning phase: Design Development 21 July 17, bidding December 2017, **Kelly Construction Group, LLC** low bidder \$744,100 - **Notice to proceed March 8, 2018 and construction completion set for September 22, 2018.**

SUBR Infrastructure project for *Mechanical and Electrical system upgrades*

The evaluation committee has submitted questions to the purchasing director pertaining to *Bernhard company* proposal for responses. The final approval to execute a contract to proceed with the infrastructure project is pending approval by SUBR Vice Chancellor of finance and SU System Vice President of finance.

Hurricane Gustav repairs for various buildings

- Office of Risk Management (ORM) AFC Budget approved by ORM and FP&C
- *Remaining projects* in progress with the State Office of Risk Management and SUBR Physical Plant Department and out for bid advertisement. (a list of projects & status of completion to be provided by FP&C and SUBR Physical Plant % of Completion)

SUBR Title III funded projects:

Campus Street Upgrades

Planning and bidding phase in progress

J. B. Moore Hall Smart Classroom Renovation

General Contractor; Honore Companies LLC (\$250,000 AFC budget) low bidder at \$209,000. Construction duration time is set for September/Oct. 2018. 80% complete

Southern University New Police Station

Design programming and assessment planning phase by SUBR and SUPD staff in progress to set a construction budget. Planning program 95% complete.

Disaster Event Dec 8-11, 2015 to August 2016: Mississippi River Flooding / sloughing-off of the Ravine, Bluff, various locations and building a new Bridge.

- Ravine/Bluff - State Capital Outlay Request for funding (\$8,000,000) FY 17-18. pending approval for FY 2018-19.
- **Bridge / Ravine** - State Capital Outlay Request for funding (\$7,800,000) FY 17-18, funding was approved in conjunction with DOTD office for \$10,000,000.
 - Topographic Survey: December 2017
 - Preliminary Plans: February 2018
 - New AFC at \$6,000,000 for design and Construction (DOTD)
 - Final Bid Plans: July 2018 (construction bid documents) and FEMA has to approve CD's December 2018.
 - DOTD to send Federal Application for funding and project approval to proceed
 - Bid Advertise in February 2019 and bid opening March 2019
 - Construction timeline 6 to 9 months pending update from Mr. Corey Landry (225-379-1889) of DOTD, fully executed contract April 2019 to May 2019. On site construction June 2019 to December 2019 / March 2020.

Inclement Weather issues

John B. Cade Library –January 18th freeze causing water pipe leak w/ major flooding on each of the four floors. Building dry-out was completed on February 1 by Guarantee Restoration Services. State Risk Management Department to proceed with planning and bidding to make the required repairs –

- Carpet flooring in progress
- lighting/ceiling approval is pending
- gypsum wall system in progress

SU Foundation projects on SUBR campus

- The “Tony Clayton Championship Plaza”
Completed September 2018 (AFC \$465,000)



SU Ag Center (Southern University Agricultural Research and Extension Center)

SUAG New Pesticide Storage Shed Building– SUAG Experimental Lab Farm

- Budget: \$242,522
- Architect: Williams and Williams Architecture - designer fees \$25,400
- AFC: \$217,122
- Construction Bid Documents and Spec's completed April 28, 2017
- Bid Advertisement: Set for December 2017.
- Pre-Bid meeting 2Feb2018- ANR Construction Low bidder at \$207,900
- Work in progress 80% completed.

A.O. Williams Hall Renovation

- FP&C project manager: Barry Lynch 225.342.3443
- Budget amount is \$2,764,630
- Project was awarded to Engineer – Quebedeaux Engineers / Architect – Crump Wilson and Associates
- Estimated cost is approximately \$2,300,000.00
- Design phase started 4/27/2016
- Design team is working with FP&C to finalize a design solution within the budget amount - pending completion February/April/May/June 2017.
- Duration time of bidding and construction-August 2017 bidding / Nov. 2017 to November 2018 construction. Bid open 19Dec2017
- Sienna Construction LLC – low bidder \$1,647,000
- Construction pending completion November 2018 – Phase 1.

New Multipurpose Building, Agriculture Research & Extension Center at the Experimental Lab Farm/North Campus

- FP&C project manager: Alan Antoine 225.342.3443
- Waiting on FP&C to have the building re-designed within the AFC budget of \$1,300,000 and Fee \$113,873 + \$3,700 reimbursable expense.
- LA Architectural Selection Board: September 22, 2016
- Designer selected by the FP&C/LAAS Board: Domain Architecture
- Design Planning and Construction Bid Document Phase- November 2, 2016 to May 2017
- State Fire Marshal /IBC/FP&C/NFPA/ADA reviews: May 10, 2017 (2 to 3 weeks for review)
- Bid Date: pending June 2017 (30 days) Contract Award (July 2017 (30 days))-
- Pre-bid meeting is set for August 2, 2017 and bid opening August 16, 2017
- Low Bidder: **Blount General Contractors, LLC - \$1,199,000**
- Pre-construction December 14, 2017
- Construction time (allow for 7 months / 210 days + 45days) Sept / Oct. 2017 to March /April/June/November 2018



SU New Orleans

Capital Outlay New Projects:

- SU System Campus Major Repairs and Deferred Maintenance Projects, in progress by campus Facility Director
 - **SUNO University Center** Roof Replacement (\$437,979) – Bid opening November 28, 2017 – bid at \$418,275.00 w/ pending Low bidder: **Rycars Construction**. The pre-construction Feb. 6, 2018 to **Oct. 2018**



- **University Center** HVAC 3 air handling unit upgrades (\$236,264) Bid opening November 15, 2017. bid at \$224,900 and low bidder was Gallo Mechanical – **work in progress** and duration for completion is July/Aug/Oct. 2018.

SUNO New Natural Science Building – **completion set for Oct. 2018**

107,435 sq. ft

- Architect Selections were made on Wednesday, May 15, 2013.
- FP&C project manager: Mr. David Van Alstine 504 568 2414
- Architects: Sizzler Thompson Brown – Awarded Natural Science Building.
Science building will change from 3 to 4 stories to house Science, Sch. of Nursing, Math, Physics, Health Information Management Systems, Biology, Chemistry and Forensic Science. It will consist of a total of 107,435 sq. ft. and will be located on the Park Campus. Construction Document Phase complete. Budget increased to \$27,750,000.
- Bid Advertisement: September 2016, Bid Opening set for October 27, 2016
- General Contractor: **Roy Anderson Corporation \$26,609,000**
- Notice to Proceed: January 2, 2017. Construction in progress.
- Construction duration time: 558 days /18.6 months July / September 2018



SUNO New Education and Human Development Building (*lake campus*)

47,000 sq. ft.

- FP&C project manager: Ms. Jean Kelly 504-568-8547
- Verges Rome Architects – Awarded Education and Human Development Building, This building will be two stories in height and have a total of 49,114 square feet. Project will be located on the Lake Campus. Construction Documents 100% complete. Cost of the project is budgeted at \$11,608,000.
- Bid Advertisement: bids open December 13, 2017
- General Contractor: Frank A. Anzalone General Contractors, Inc.
- Bid amount: \$10,480,000
- Notice to Proceed: January 2018. Construction in progress.
- Construction duration time: 18 months January 17, 2019
-





SUNO New Arts, Humanities and Social Sciences Building - completion for October 2018

70,640 sq. ft.



- FP&C project manager: Mr. David Van Alstine 504-568-2414
- Chasm + Fusion Architects – Awarded Arts & Humanities and Social Science Bldg.
Project will be located on the Park Campus. Building will consist of a three (3) story office and lab wing with the auditorium and proscenium tower extending to nearly five stories. The building will have 70,640 square feet. Estimated cost of the project is \$21,200,000.
- Construction Bid Documents completed: March 2016
- Bid Advertisement: September 2016

- Bid Opening: October 18, 2016
- Low Bidder: Roy Anderson Corporation at \$24,197,000 / \$21,200,000
- General Contractor: Roy Anderson Corporation – Approval from FP&C April 2017
- Pre-Construction meeting: 12 April 2017
- Construction duration time: 558 days /18.6 months Oct. 2018

SU Shreveport

Capital Outlay New Projects:

- SU System Campus Major Repairs and Deferred Maintenance Projects –in progress by campus Facility Director
 - Campus HVAC system repairs, \$98,786 – **80% complete**
 - Campus sidewalk Safety Compliance, \$95,000 – Walker Landscape Low bidder for \$37,410. **In progress**
 - ADA Compliance for doors and walkways, (AFC \$125,000) – Pro-Door low bidder at \$51,738 **work in-progress.**

SUSLA Allen Building / School of Nursing Renovation - 600 Texas Street, Shreveport, LA (Downtown) - completion set for March/April/May/June/Nov 2018

- FP&C project manager: **Sara McCann** 318-676-7984 or 318-469-6658 cell
- Project No.: 19-618-07S-01, Part 01 – State ID S28020 – Site Code: 7-09-025
- AFC: \$3,500,000
- Architects: KSA, Inc. (**John Selmer** 318-344-8443 cell)
- Bid date: April 19, 2016
- General Contractor: **ELA Group, Inc.**
- Bid amount: \$3,350,000 *base bid*
- Executed Contract/Notice to proceed Date: September 12, 2016
- Duration time to complete the project: 420 days / September to November 7, 2017

Notes: Funding required for Furnishing and Equipment (F&E) FP&C to follow-up.



*In discussion w/ FP&C and YMCA who's responsible for the future demolition of this existing walkway bridge which connects each building.
Pending Basement waterproofing work in progress*

Prepared By:

Eli G. Guillory III

Director

Southern University System

Office of Facilities Planning

225-771-2786 office 225-573-0811 cell

SU System

Flandus McClinton Jr.	225-771-6278
Gloria Matthews	225-771-3476
Kimberly Knighton	225-771-5372
Cedric Upshaw	225-771-5565
Deidre Robert	225-771-4093

SU Baton Rouge

Benjamin Pugh,	225-771-5021
Frank Maurice Pitts	225-771-2488
Henry L. Thurman III	225-771-2413
Kim Ross	225-771-3491
Kestee Weir III	225-771-6235
Tracie A. Abraham	225-771-3590
Linda Antoine	225-771-4580

SU Law Center

Terry Hall, VC	225-771-2506
Angela Gaines	225-771-4931

SU Agricultural Center

Linda M. Batiste	225-771-5707
James L. Mahomes	225-771-2242
Christopher Rogers	225-771-5669
Eugene Runles	225-771-2262
Oscar Udoh	225-771-2090

SU New Orleans

Jullin Renthropoe	504-286-5117
Yolanda Mims	504-286-5357
Tracey Webster	504-286-5297
Derrick James	504-286-5292
Marilyn Manuel	504-286-5020
Harry Doughty	504-286-5117

SU Shreveport

Brandy Jacobsen	318-670-9371
Janice Sneed	318-670-9471
Larry Ferdinand	318-670-9300
Leslie McClellon	318-670-9300
Sophia Lee	318-670-9355
Tiffany Varner	

Southern Strategy Group

Rodney Braxton	255-381-0166
Kevin Cunningham	255-381-0166

Finance Committee

FINANCE COMMITTEE

(Following the Facilities and Property Committee)

Friday, October 26, 2018

Southern University Board of Supervisors Meeting

Board of Supervisors' Meeting Room

J. S. Clark Administration Building, 2nd Floor

Baton Rouge, LA

AGENDA

1. Call to Order
2. Roll Call
3. Adoption of the Agenda
4. Public Comments
5. Action Item(s)
 - A. Request Approval of the SUS Financial Management Plans
 1. Southern University and A&M College at Baton Rouge (SUBR)
 2. Southern University at New Orleans (SUNO)
 3. Southern University at Shreveport (SUSLA)
 4. Southern University Agricultural Research and Extension Center (SUAREC)
 5. Southern University Law Center (SULC)
 - B. Request Approval for FY19-20 Budget Requests
 1. Southern University and A&M College at Baton Rouge (SUBR)
 2. Southern University at New Orleans (SUNO)
 3. Southern University at Shreveport (SUSLA)
 4. Southern University Agricultural Research and Extension Center (SUAREC)
 5. Southern University Law Center (SULC)
 - C. Request Approval to Increase Student Identification Fee (SUBR)
6. Informational Item(s)
 - A. Interim Financial Report
7. Other Business
8. Adjournment

MEMBERS

Atty. Domoine Rutledge–Chair, Mr. Richard Hilliard–Vice Chair

Atty. Tony Clayton, Rev. Joe R. Gant, Jr., Rev. Donald R. Henry, Dr. Leon R. Tarver II,

Mrs. Ann A. Smith- Ex Officio

Southern University at Baton Rouge Financial Management Plan

Southern University – Baton Rouge campus (SUBR) is wholly committed to being able to demonstrate sound financial resources and a stable financial base to support the mission of the institution.

The challenges that we faced in the past ten (10) years have been mostly due to continuous double-digit cuts to state appropriations to colleges and universities in the State of Louisiana. These cuts coupled with state-mandated enrollment entrance requirements have created what could only be described as a “perfect storm” for the higher education community in our state.

We must find a way to continue to meet our goals and objectives, maintain a strong financial base, and ensure a Southern University – Baton Rouge campus that will exist now and forever.

The key is that we must begin this difficult task **now** to have a chance at long-term success.

The following revenue enhancement and cost containment suggestions designed to increase Unrestricted Net Position are proposed.

REVENUE

Enrollment Revenue \$2,209, 510

The University should strive to increase tuition and fee revenue by 2% each year. The University is projecting an additional 125 students in addition to any changes in tuition cost. The three year projected total is \$2,209,510. FY 19 (\$721,968), FY 20 (\$736,407) and FY 21 (\$751,135)

On-Line Instruction \$837,710

The University should increase on-line instruction revenue by at least 10% each year and a commitment to provide necessary infrastructure should be operational in FY 19. Currently, \$2,512,720 in annual revenue is generated by online instruction with new programs scheduled to start in FY 18-19. The goal for the next three years are as follows:

FY 19 \$251,272 FY 20 \$276,399 FY 21 \$304,039

This action would result in an \$837,710 revenue increase over a three year period.

Reserve for Budget Cut \$2,738,169

The University will set aside 5% of direct state appropriation for budget cuts. However, if no budget cuts materialized in FY19 funds would be set aside to increase unrestricted reserve.

Utilizing a standstill budget methodology, an assumption can be made that for FY 19, FY 20 and FY 21, that \$912,723 could be saved for each year resulting in a total savings of \$2,738,169 over a three year period.

Cannabis Research \$750,000

The University will set aside 50% of proposed 500k distribution from System Office derived from cannabis production research in an effort to increase Unrestricted Net Position.

Several critical positions vital to collaborations with the Agricultural Center have been filled, however, the opportunity to save a total of \$750,000 over the next three fiscal years (FY 19, 20, and 21) is an achievable goal.

Grant Revenue \$239,800

The University is proposing an indirect cost rebate to the faculty which would incentivize grants and contracts submissions. The rebate could be used for salary supplements, office supplies, and equipment.

The current indirect cost revenue for FY 18 is \$1,097,000. A five percent 5% increase in FY 19 (\$54,850) FY 20 7.5% (\$79,250), and FY 21 10% (\$105,700) would yield a total three year increase of \$239,800.

Contracting \$3,000,000

Historically Black College and Universities (HBCUs) have been extremely successful in educating African American students, especially in the science, technology, engineering, and mathematics. According to a report by the United Negro College Fund, HBCUs enroll 300,000 students and produce a total economic impact of \$14.8 billion. The report adds that every dollar spent by the institution, the students generate \$1.44 for local and regional economies.

Southern University has engaged in Federal contracting opportunities since 2000. Through its vast experience, infrastructure, and past performance, the university is poised to implement workable guidelines for other HBCUs in the public and private sector interested in pursuing contracting as an alternative funding resource, research, and development, training opportunities for faculty staff and students. It can also provide a pedagogical platform for curriculum development as well as well as workforce development.

One of the recent engagement is the focus on cybersecurity that will involve curriculum development towards a bachelor degree as well as several training and certifications programs both at the university and as a partner with X-haCorps Solutions in Stafford Virginia.

We have been strategically positioned to enhance the capacity of the university in contracting dollars. To date we have two agreements with large businesses (Boeing and ESS); however, there is an NDA stipulation associated with the partnerships. Three additional agency awards are forthcoming. Inclusive of these contracts our estimate conservatively over a three period is \$3M. However, with the continued emphasis on solicitations and with the current NIH process, the prospects would easily exceed \$10M if the latter proposed project is successful.

EXPENSES

Athletics Program

Evaluate the cost-effectiveness of the athletic program. Expenses are outpacing revenue due to escalating fringe benefit cost, scholarship cost, athletic insurance cost, and security. The maximum state support allowed for athletics for SUBR is \$4,033,410. The current allocation being transferred to Athletics is \$2,374,841, a difference of \$1,658,569.

The University should consider increasing the Athletic subsidy to at least \$3,000,000 and prorate transfer amount (\$625,159) between the general and auxiliary funds. These funds would be reserved to offset prior year deficits and future current operating cost after deficits are alleviated. However, this recommendation should not be implemented prior to FY 19-20. **A detailed review of all expenses and revenue should be conducted in FY 18-19 prior to considering increasing subsidy.**

Adjunct/Overload	\$1,200,000
-------------------------	--------------------

Reduction in adjunct/overload expense by increasing class size and properly monitoring the advisement process to ensure classes are efficiently scheduled. A 10% percent reduction would generate \$400,000, as the University is currently expending more than 4 million per year.

The Executive Vice President has tasked his Senior Associate Vice Chancellor for Academic Affairs to monitor and streamline course offering and class sizes. Projected savings over a three year period (FY19-FY21) would generate \$1,200,000. Enrollment increases could impact this projection which could signal a need for more course offerings.

Debt Service **\$1,160,000**

Refinancing of University debt will result in a decrease of \$400,000 in annual current year expenses. The University should implement a plan to reserve these funds as part of the plan to increase Unrestricted Net Position. It is expected that the refinance will close in August 2018. A three year projection of savings FY19 (\$360,000), FY 20 (\$400,000) and FY 21 (\$400,000) would total \$1,160,000.

The implementation of this "Financial Management Plan" would strengthen our financial base and further demonstrate our conformity with sound business practices and streamlined operations.

Please note that as we review and exercise due diligence relative to the FY 2018-19 budget process, our requests for departmental enhancements or upgrades far exceeds our available funding.

Further, to achieve these benchmarks will require periodic monitoring to ensure positive outcomes at the end of the fiscal year.

Southern University at New Orleans

Financial Management Plan

Fiscal Years 2019 - 2021

1. Steps that will be implemented to control spending (include amounts projected to be saved)
 - We plan to curtail athletic spending and increase athletic revenue by:
 1. Reducing the scholarship budget \$150,000 for fiscal years 2019, 2020 and 2021. This will result in a savings of \$450,000 over the three years period.
 2. Grounding the teams, (savings of \$80,000 in FY 2019, \$70,000 in FY 2020, \$60,000 in FY 2021). In efforts to retain our athletic programs we will keep all athletic travel to a minimum. Team travel will only be for minimum required games to stay in good standings with NAIA.
 3. Requiring the Athletic Director and coaches to increase revenues through game guarantees and sponsorships. SUNO's management expressed the urgent need for athletic coaches to obtain sponsorships for the various sports. The goal is for \$50,000 in FY2019, \$60,000 in FY 2020, and 70,000 in FY 2021.
 - Cease all non-mandatory travel that is not supported by grants. The projected savings with this initiative is approximately \$30,000 for fiscal years 2019, 2020 and 2021.
 - **Energy Smart** is a New Orleans City Council and Entergy New Orleans energy efficiency program. There is an opportunity for up to \$50,000 for lighting projects and an additional \$50,000 for non-lighting projects per meter per year for energy efficiency upgrades. The incentive is based on a calculation that estimates energy savings x \$.12/kwh for lighting and \$.10/kwh for non-lighting project. SUNO is meeting with Entergy New Orleans to implement this savings opportunity.
 - As salaries and related benefits is approximately 77% of the General Fund Operating Budget, it is critical that measures be implemented to reduce this percentage. However, without a reduction in the university's current payroll, the financial stability will continue to be at risk and revenues will not be sufficient to meet general operating cost. Due to additional analysis and decisions in this regard, I have no estimate on possible savings at this time.
 - Strictly enforce our procurement policy. Invoices without purchase orders (unauthorized purchases) will be the responsibility of the employee that initiated the purchase. This enforcement will allow increased control over university expenditures and budget.

2. Plans in place to create alternative revenue streams

- Tuition and fees revenue - Increase active recruitment to boost enrollment to 3,000 by fiscal year 2021. FY 2019 is budgeted at 2,500 students, the same as FY 2018 for a conservative approach. Projected for FY 2020 is 2,750 or an increase of 250 students or \$600,000. Projected for FY 2021 is 3,000 or an additional 250 students or \$600,000. Therefore projected additional revenues as a result of the projected increases is \$1,200,000 in tuition and fees.
- Implement grant writing incentives to increase revenue from granting agencies. Due to the many variables and uncertainty of grants, it is difficult to make sound revenue projections. However, SUNO will make every opportunity to maximize revenue from grants.
- Auxiliary Revenue – Enhance marketing for facilities for rental. Revenue is currently generated from the following facilities:

	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2021</u>
Conference Center	\$25,000	\$30,000	\$35,000
University Center	8,000	10,000	12,000
Gymnasium	15,000	15,000	15,000
School of Social Work			
Auditorium	10,000	15,000	17,000
Residential Housing	2,029,000	2,200,000	2,250,000
Activity Field	2,500	2,500	2,500

New facilities expected to come on line during FY 2018-2019 are:

Arts and Humanities			
Auditorium	\$3,000	\$8,000	\$13,000
Swimming Pool	2,000	8,000	10,000
Bowling Alley	6,000	7,000	9,000

- SUNO's management have negotiated increase number of students from Dillard University for FY 2018-2019. In addition, Xavier University of Louisiana has an agreement with SUNO to house students for FY 2018-2019. Extended housing is being considered for both universities. Therefore, Housing occupancy rate and revenue will increase.
-

3. Efforts to be implemented to increase student enrollment over the next three years. See revenue projections in item #2.

Once the prospective student has made application to the institution, the Office of Admissions begins the process of 'courting' through constant interactions that promote a sense of belonging'. We, at Southern University at New Orleans, have found that a student's first experience usually determines whether or not that prospect will make the

transition into a fully enrolled student. We plan to enhance our efforts in the areas of Customer Service, efficiency, and creating an effective communication workflow.

The following measures are provided in the hopes of gaining the prospect as a fully enrolled student:

1. Recruitment Process
2. Communications
 - a. Letters
 - b. Emails
 - c. Phone calls
 - d. Social Media
3. Referral to the respective colleges
4. Departmental Orientation
5. Informational Knight Event
6. 2nd Request for Documents
7. Final request for Documents
8. Decision (admitted/denied/provisional)-pending semester
 - a. Provisional-Awaiting documents
 - b. Admitted-extend an invitation to New Student Orientation (NSO)
 - c. Denied-referred to SUSLA or Delgado Community College (transfer students only)
9. (2-4) Mini NSO
10. Final NSO & Fee Payment
11. Evaluation of progress through the use of weekly reporting

Potential students are engaged through a variety of means, beginning with the initial 'thank you' letter, which also introduces the student to the Admissions Counselor and informs the prospect of the documents required to gain a full admit. We then forward the prospects contact information to the Dean and Chair of his/her chosen department to further facilitate the branding process. The Dean/Chair sends out information pertinent to their department and invites the prospect to a Departmental Orientation to meet the staff/advisors/Admissions Representative and to provide further information on the Admissions Process. An informational night is also provided by the Office of Admissions to accommodate the non-traditional prospects, as well as the parents of those who are considered to be traditional students. At this point the students can bring in missing documents and receive either decisions or further instructions. The informational night also gives the Admissions Team the opportunity to engage the prospects parents in the hopes of gaining the family's trust. Once all documents are received an admissions decision is made and the student receives either an invite to enroll or a referral is made to a partnering community college. The student is then invited to the NSO in which they can receive classes, tour the campus, pay fees, and complete the requirements for housing.

We tend to employ a methodology that combines the traditional enrollment funnel and best evidenced-practices with genuine concern and commitment when engaging a prospective student in the hopes that he/she will choose to become a SUNO Knight.

4. GENERAL NOTE: Management of Southern University at New Orleans is committed to increasing revenue streams, decreasing expenses and to reducing deficit to obtain and sustain sound financial stability.

Southern University at Shreveport

Financial Management Plan

Southern University at Shreveport (SUSLA) recognizes the need to monitor revenues and expenses to maintain financial stability. We offer the following three-year plan.

During fiscal year 18-19, the University plans to focus on the areas below:

1. SUSLA will initiate a conversation with the System Office to review pool costs calculations and explore opportunities to “reduce” system expenses, which are allocated down to the campuses. If successful, the effect would be a reduction in expenses charged to the campuses; therefore, affording the campuses an opportunity to expand student services and academic programs.
2. SUSLA will develop a monthly, bimonthly or quarterly system for paying system pool costs and debt to the system. While this does not directly affect net savings for the University, this does directly affect cash flow for both the University and the System “Pooled” Cash Account.
3. SUSLA will increase budgets and platforms currently in place for recruiting and marketing. While there would be an increase in expenses to expand our recruiting territory and our marketing reach to other geographic locations, we would expect to see an increase in enrollment and registration revenue. Any increase in enrollment would more than cover the increased costs for this endeavor.
4. SUSLA will develop a strategy to increase “applied to admitted” and “admitted to paid” conversion rates. This endeavor will encompass identifying efficiencies and training opportunities in the Admissions area. By increasing the number of students admitted each semester, the University has the opportunity to increase enrollment and registration revenue.
5. SUSLA will convene a committee focused on the development and implementation of strategies to increase retention rates. The target rate will be a 5% increase in retention each year.
6. To control personnel and fringe benefit costs, the University will implement a hiring freeze on all non-essential personnel. This will be in effect for the duration of this plan. Estimated savings for this endeavor is \$50,000.
7. As new vacancies occur, the University will explore opportunities to reduce personnel costs by hiring part-time and/or contracted employees. This will reduce the cost of fringe benefits. Estimated savings for this endeavor is \$15,000.
8. SUSLA will examine the current organizational structure to identify restructuring opportunities that reduce personnel costs and improve outcomes. Estimated savings for this endeavor is \$50,000.
9. SUSLA will continue to review existing contracts, agreements and obligations and identify better terms or negotiate better terms with other vendors.
10. SUSLA has begun the process for an Energy Performance Contract. During fiscal year 2018-2019, the University will finalize the RFP and will work with FP&C to move this process forward. The University expects to solidify a contract during fiscal year 2019-2020 and begin recognizing energy savings in fiscal year 2020-2021.

During fiscal year 19-20, the University plans to focus on the areas below:

1. SUSLA will increase budgets and platforms currently in place for recruiting and marketing. While there would be an increase in expenses to expand our recruiting territory and our marketing reach to other geographic locations, we would expect to see an increase in enrollment and registration revenue. Any increase in enrollment would more than cover the increased costs for this endeavor.
2. SUSLA will review the results of the strategies implemented to increase retention rates. Modifications may be needed to further strengthen these strategies. The target rate will be a 5% increase in retention each year.
3. To control personnel and fringe benefit costs, the University will implement a hiring freeze on all non-essential personnel. This will be in effect for the duration of this plan. Estimated savings for this endeavor is \$50,000.
4. As new vacancies occur, the University will explore opportunities to reduce personnel costs by hiring part-time and/or contracted employees. This will reduce the cost of fringe benefits. Estimated savings for this endeavor is \$15,000.
5. SUSLA will solidify the Energy Performance Contract and will begin the process for energy conservation improvements.

During fiscal year 20-21, the University plans to focus on the areas below:

1. SUSLA will review the results of the strategies implemented to increase retention rates. Modifications may be needed to further strengthen these strategies. The target rate will be a 5% increase in retention each year.
2. To control personnel and fringe benefit costs, the University will implement a hiring freeze on all non-essential personnel. This will be in effect for the duration of this plan. Estimated savings for this endeavor is \$50,000.
3. As new vacancies occur, the University will explore opportunities to reduce personnel costs by hiring part-time and/or contracted employees. This will reduce the cost of fringe benefits. Estimated savings for this endeavor is \$15,000.
4. SUSLA will continue to implement energy conservation improvements and will begin recognizing energy savings. At this time, SUSLA cannot project the amount of savings.



Southern University System ***Southern University Agricultural Land Grant Campus***

Financial Management Plan

The financial health and vitality of the Southern University Agricultural Land-Grant Campus are essential in carrying out its mission of teaching, research, and extension. Special emphasis has been placed on addressing the campus's modest structural resources and fortifying the campus's fiscal strength. The Southern University Agricultural Land-Grant Campus has outlined a strategic plan that will ensure a sustainable budget model and rebuilding of financial reserves.

Through the leadership of the executive council and myself, fiduciary responsibility and accountability for the sound financial management of the campus continue to be our primary focus. Collectively, we have identified measures that we are confident will repair the budgetary issues of the Southern University Agricultural Land-Grant Campus.

These measures have been communicated within our campus personnel, with the goal of reducing inefficiencies and deficiencies in the spending and monitoring of state funds. In regards to federal funding, policies are currently in place which ensures the control of spending.

Effective FY 2018-2019, the steps below will be implemented to control spending:

- The budget office will work with Campus leadership to shift funds to relieve any discrepancy prior to the final year-end closing, to the extent that the campus has the capacity to do so in the requested fund group.
- Each unit head (VC for Teaching, VC for Research, and VC for Extension) will be required to submit to the Chancellor-Dean a spending reduction plan.

The aforementioned plan must contain the following:

1. An objective approach to the selection and usage of vendors that leverages Land-Grant Campus purchasing power by negotiation or renegotiation of vendor contracts and also reduces the low quantity or replicated purchases, where possible.
2. The identification of opportunities to align or consolidate services across the Land-Grant Campus to reduce positions which support services that are no longer essential or operational.
3. Reorganization of staff and leveraging of strategic resources to generate savings that will not impact the quality of services to the community/clienteles.
4. Increase in the Joint Appointment Pool of qualified Land-Grant Campus personnel (SUAREC/CAFCS).
5. Evaluation of all dollars spent for below the line items such as Travel, Supplies and etc., (time frame) to identify alternative resources (grants or sponsorships) to aid in our service throughout the state. The ultimate goal is to relieve tension on state appropriated budgets.
6. Increase in and variation of applications for grant opportunities that would allow the Land-Grant-Campus to maintain and grow our service footprint throughout the state. It will also provide greater opportunities for internal and external collaboration within the SU System as well as with other state, federal private agencies.
7. Continued efforts to lobby the Louisiana Legislature for land-grant match funding, in accordance with state and federal requirements as is currently provided to our sister land-grant campus.

8. Identification of opportunities to strengthen existing collaborative partnerships with a plan to identify and build new partnerships state-wide, nationally and internationally. These partnerships should be designed to expand our land-grant program offerings as well as financial and educational opportunities for our students, faculty, and staff.
 9. Reorganization of recruitment and retention efforts to include the employment of a Student Support Services Coordinator, a full-time Recruitment Office, Regional Recruiters and greater collaboration with alumni and other campus supporters.
 10. Establishment of sustainable apprenticeship/internship programs with each of the established institutes. The purpose of this program will be to significantly increase the recruitment of a higher level of student scholars while providing essential practical experience and peer and staff mentoring for all students throughout the college.
- Additional funding opportunities exist with the implementation of five Agricultural Land-Grant Institutes. They are the Southern Institutes for Medicinal Plants (SIMP), the Southern Institute for One Health, One Medicine (SIOHOM), the Southern Institute for Food Science (SIFSNW), Nutrition, and Wellness, Southern Institute for Air, Nutrient, Soil and Water Management, Ecosystems, and Remote Sensing (SU ANSWERS), and the Sustainable Agriculture and Rural Development Institute (SARDI). These institutes, have the capability to provide a substantial increase in funding as well as opportunities for student and faculty education when coupled with unlimited community engagement.

All plans will be reviewed, approved and consequentially monitored for progress by the Director of Finance in conjunction with the Executive Council and Chancellor-Dean. We recognize that many of these steps will require time, the increased effort of all personnel, and changes in our policies and practices, and the success will depend upon the cooperation and collaboration of the entire Land Grant Campus community.

SUALGC Leadership will evaluate budget development practices and promote transparency so that our resources are allocated in accordance with our core values.

Respectfully Submitted by:

Bobby R. Phills, PhD
Chancellor-Dean

Lynda M. Batiste
Director of Finance

Southern University Law Center

Financial Management Plan

The Southern University Law Center (SULC)'s Financial Management Plan began several years ago, when the national decline in law school applications and enrollment began to affect law schools nationally. In addition, SULC recognized as early as 2010 that state appropriations were going to decline over time.

SULC decided to not renew five non-tenured faculty members during the 2014-2015 fiscal year and offered retirement incentive plans to its employees for two (2) consecutive years beginning in FY 2015-2016. The plan provided for paying an incentive to tenured faculty over three years and all others employees in a lump sum. Twelve (12) members of the faculty and staff participated in the incentive plan program. Taking all of these actions into account, the SULC was able to realize net costs reductions, after incentive payments, of approximately \$1,411,050 annually.

SULC anticipates offering the Retirement Incentive Plan again in the near future with anticipated net costs reductions of approximately \$230,000 a year through fiscal year 2020-2021.

	<u>FY 2018-2019</u>	<u>FY 2019-2020</u>	<u>FY 2020-2021</u>
Retirement Incentive Plan	<u>\$ 0.00</u>	<u>\$ 230,000</u>	<u>\$ 230,000</u>

SULC monitors its budget as a matter of prudent financial management, with the intent of always having a near neutral revenue and expenditure relationship at the end of the fiscal year, and to never be in a deficit position at the end of the fiscal year.

SULC's current emphasis is on cross-training with two goals in mind. The first goal is to eliminate the need for redundancy in job positions by managing the highest and the most critical cost in the budget, which is employee compensation. The second goal is that of staff development which affords employees the opportunity to learn and advance within SULC as positions become available. As this occurs, SULC will realize savings on training and other employment costs when an employee advances from within the institution. SULC also combines responsibilities whenever prudent and possible.

	<u>FY 2018-2019</u>	<u>FY 2019-2020</u>	<u>FY 2020-2021</u>
Cross-training/Employment Costs	<u>\$ 50,000</u>	<u>\$ 50,000</u>	<u>\$ 50,000</u>

SULC is also expanding its efforts to seek and secure more grant and contract awards as an additional source of revenue. The private sector along with all sectors of government, including local, state and federal, are being explored for opportunities. SULC estimates it will receive an average of approximately \$250,000 a year for the next three (3) years from these sectors.

	<u>FY 2018-2019</u>	<u>FY 2019-2020</u>	<u>FY 2020-2021</u>
Grant and Contract Awards	<u>\$ 250,000</u>	<u>\$ 250,000</u>	<u>\$ 250,000</u>

Southern University Law Center

Financial Management Plan

The SULC Office of External Affairs working in conjunction with the Chancellor has been diligent in its efforts to keep the SULC Image highly visible. In addition, SULC programs, such as Moot Court, CLEO, The Marshall Brennan Project, etc. keep law school applicants focused on SULC as their law school of choice, for both the present and future. The SULC Office of Recruitment working with the Chancellor, students and faculty members, form a recruitment team that work relentlessly to ensure enrollment will be stable. As an indication of our efforts, SULC's enrollment has increased for the Fall Semester of 2018. A three year analysis is attached. SULC estimates it will receive approximately \$250,000 a year for the next three (3) years from increased enrollment based on current tuition and fee charges.

	<u>FY 2018-2019</u>	<u>FY 2019-2020</u>	<u>FY 2020-2021</u>
Enrollment Growth	<u>\$ 250,000</u>	<u>\$ 250,000</u>	<u>\$ 250,000</u>

The projected impact on Southern University Law Center's budget from cost reductions and additional revenue sources is estimated to be \$2,110,000 over the next three (3) years.

	<u>FY 2018-2019</u>	<u>FY 2019-2020</u>	<u>FY 2020-2021</u>	<u>Total</u>
Budget Impact	<u>\$ 550,000</u>	<u>\$ 780,000</u>	<u>\$ 780,000</u>	<u>\$ 2,110,000</u>

The responsible individual who will monitor and measure outcomes for the SULC will be Chancellor John K. Pierre.

Three Year History Comparison Report

	<u>Total</u>			<u>WD Before Dec</u>			<u>Admits</u>			<u>Deposits</u>			<u>WD After Dep</u>			<u>WD After Admit</u>		
	Current	2017	2016	Current	2017	2016	Current	2017	2016	Current	2017	2016	Current	2017	2016	Current	2017	2016
Total	747	679	606	6	9	9	486	444	402	260	206	189	41	51	41	31	27	34
<u>LSAT</u>																		
Average	141	142	142	141	146	146	144	144	144	143	143	142	144	143	145	145	145	148
Median	141	141	141	142	147	150	143	143	143	142	142	142	144	142	143	143	145	147
25th Percentile	138	138	137	137	144	137	141	140	140	140	140	139	141	140	141	141	140	143
75th Percentile	145	145	145	146	149	152	146	147	147	145	146	145	147	146	148	147	149	153
<u>High LSAT</u>																		
Average	143	143	143	141	146	148	145	145	146	144	145	144	146	145	146	147	146	150
Median	143	142	143	142	147	150	144	144	144	144	143	143	146	143	144	146	145	148
25th Percentile	140	140	139	137	144	142	142	142	142	142	141	141	144	141	142	143	142	145
75th Percentile	146	146	147	146	149	152	147	148	149	146	147	146	149	149	149	150	150	153
<u>GPA</u>																		
Average	2.89	2.89	2.88	3.09	3.11	2.78	3.00	2.98	2.96	2.88	2.90	2.88	3.21	3.02	3.10	3.09	2.95	3.06
Median	2.86	2.90	2.86	2.95	3.33	2.60	2.96	2.95	2.94	2.84	2.91	2.86	3.25	3.04	3.07	3.06	2.92	3.07
25th Percentile	2.54	2.57	2.53	2.77	2.84	2.36	2.64	2.66	2.60	2.55	2.58	2.54	2.87	2.72	2.68	2.75	2.73	2.70
75th Percentile	3.23	3.23	3.19	2.96	3.41	3.37	3.35	3.30	3.31	3.16	3.18	3.19	3.56	3.36	3.49	3.46	3.22	3.28
<u>GENDER</u>																		
Male	305	292	265	5	5	6	204	187	181	118	87	77	12	23	18	14	11	16
Female	442	387	341	1	4	3	282	257	221	142	119	112	29	28	23	17	16	18
<u>ETHNICITY</u>																		
American Indian/Alaskan Native	4	1	7	0	0	0	3	1	6	0	0	4	0	0	0	0	0	1
Black/African American	429	377	315	5	4	4	241	209	180	146	114	105	27	25	17	12	6	9
Caucasian/White	188	210	186	0	5	3	152	167	150	83	68	58	7	16	16	13	17	18
Hispanic/Latino	50	39	40	0	0	1	36	28	26	15	8	10	2	6	5	2	1	1
Asian	31	19	16	0	0	0	23	13	10	3	6	2	0	2	1	2	1	0
Puerto Rican	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Canadian Aboriginal/Indigenous	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Did Not Indicate	15	10	14	0	0	1	12	8	7	4	2	1	3	0	1	1	1	1
Two Or More	34	25	28	1	0	0	22	20	23	12	9	9	2	2	1	1	1	4
<u>RESIDENCY</u>																		
In State	335	350	329	1	7	7	214	226	234	146	135	138	15	15	22	11	11	16
Out of State	412	329	278	5	2	3	272	218	168	114	71	51	26	36	19	20	16	18

Vice Chancellor for Finance and Administration
Post Office Box 9212
Baton Rouge, LA 70813
Fax: 225 771-2018
Office: 225 771-5021

RECEIVED
OFFICE OF THE
PRESIDENT
2018 OCT 10 PM 3:43
SOUTHERN UNIVERSITY
SYSTEM

October 9, 2018

Dr. Ray L. Belton
President-Chancellor
Southern University
Baton Rouge, LA 70813

Dear Dr. Belton:

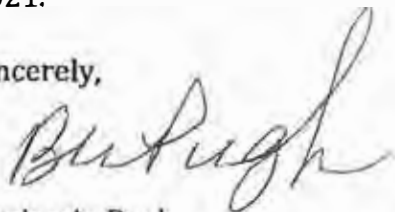
I have reviewed the attached letter from Mr. Derrick Deloach, Director of Auxiliary Services at Southern University – Baton Rouge, regarding approval to increase the Student Identification Fee, by \$10.00 for the Fall and Spring semesters and \$5.00 for the Summer semester, effective Spring 2019.

I concur with Mr. Deloach's assessment and recommend approval. This increase will help support all operations of the University's ID Office that provide services to Southern University – Law Center, Southern University AgCenter and Southern University – Shreveport Connect.

Your approval and that of the Southern University Board of Supervisors is requested.

If you have any questions or require additional information, please contact me at 3-5021.

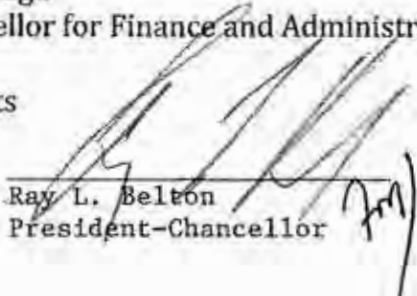
Sincerely,



Benjamin Pugh
Vice Chancellor for Finance and Administration

Attachments

APPROVED:



Ray L. Belton
President-Chancellor



OFFICE OF AUXILIARY SERVICES
(225) 771-4856

Fax: (225) 771-5611

October 8, 2018

Ray L. Belton, Ph.D.
President – Chancellor
Southern University System Baton Rouge
4th Floor, J.S. Clark Administration Bldg.
Baton Rouge, LA 70813

VICE CHAIR
FOR FINANCE
AND ADMINISTRATION

RECEIVED

Dear Dr. Belton:

The office of Auxiliary Services of SUBR is seeking approval to increase the Student Identification Fee effective Spring 2019 Semester. Currently the students are paying \$5 per Fall and Spring Semesters and \$2.50 for the Summer Semester. We are asking to increase the fee by \$10 per Fall and Spring Semesters and by \$5 per Summer Semester. In recent years the ID Office has been operating in a deficit relying on funds transferred from other accounts to meet payroll obligations and obtain minimal supplies to service our customers. The fee increase will help support all operations of the University's ID Office which provides services to SUBR, SULC, SU Ag Center, SUSLA Connect and Dual Enrollment students, faculty and staff. Attached is the previous and projected years' of revenue and operating expenses along with a fee comparison of various schools in our region.

Your support and approval of this proposed increase would be greatly appreciated and if you require any additional information, please feel free to contact me at ext. 4856.

Sincerely,

Derrick DeLoach
Director of Auxiliary Services

cc: Mr. Benjamin Pugh, Vice Chancellor of Finance and Administration

SOUTHERN UNIVERSITY ID OFFICE

Fiscal Year			Revenue From Student Fees Including Summer Fees	Operating Expenses
2016-2017	Fall Students: 6,510 (\$5 Fee)	\$ 32,550.00	\$ 67,825.00	\$ 156,680.00
	Spring Students: 5,859 (\$5 Fee)	\$ 29,295.00		
2017-2018	Fall Students: 6,459 (\$5 Fee)	\$ 32,295.00	\$ 66,767.00	\$ 133,700.00
	Spring Students: 5,813 (\$5 Fee)	\$ 29,065.00		
2018-2019	Fall Students: 6,688 (\$5 Fee)	\$ 33,440.00	\$ 123,728.00	\$ 159,600.00
	(Projected, Spring Students: 6,019 (\$15 Fee)	\$ 90,288.00		
2019-2020	(Projected, Fall Students: 7,000 (\$15 Fee)	\$ 105,000.00	\$ 199,500.00	TBD
	Spring Students: 6,300 (\$15 Fee)	\$ 94,500.00		

ID Validation Fee per Semester

Southeastern Louisiana University	\$ 18.00
University of Louisiana Monroe	\$ 15.00
Nicholls State University	\$ 15.00
Jackson State University	\$ 25.00

Southern University System
Comparison of Actual Expenditures to Budgeted Amounts
For Fiscal Year Ending June 30, 2019
As of September 30, 2018

	Actual as of 9/30/2018	Projected	Total FY 2018-2019	Budget FY 2018-2019	Actual as % of Budget	Over (Under) Budget
Revenues						
General Fund Direct	\$8,909,460	\$34,256,762	\$43,166,222	\$43,166,222	20.6%	\$0
Statutory Dedicated	-00	4,624,272	4,624,272	4,624,272	0.0%	0
Funds Due From BOR						
Federal	-00	3,654,209	3,654,209	3,654,209	0.0%	0
Self Generated						
Tuition - Fall 2018	33,992,578	(799,344)	33,193,234	32,862,015	103.4%	331,219
Tuition - Spring 2019	18,121	31,599,935	31,618,056	30,591,183	0.1%	1,026,872
Tuition - Summer	1,080,418	3,881,001	4,961,419	4,712,191	22.9%	249,227
Out-of-State Fees	5,432,314	4,377,943	9,810,257	8,725,448	62.3%	1,084,809
Other	3,630,781	9,443,507	13,074,288	12,113,462	30.0%	960,826
InterAgency Transfer	-00	2,998,233	2,998,233	2,998,233	0.0%	0
Total Revenues	\$53,063,672	\$94,036,517	\$147,100,189	\$143,447,235	37.0%	\$3,652,954
Expenditures by Object						
Salaries	\$16,568,080	\$54,825,789	\$71,393,869	\$69,403,641	23.9%	\$1,990,228
Other Compensation	34,500	216,877	251,377	251,377	13.7%	0
Related Benefits	6,528,424	26,211,199	32,739,623	32,282,642	20.2%	456,981
Total Personal Services	\$23,131,005	\$81,253,864	\$104,384,869	\$101,937,660	22.7%	\$2,447,209
Travel	\$47,961	\$749,639	\$797,600	\$697,600	6.9%	\$100,000
Operating Services	\$2,298,475	\$11,511,997	\$13,810,472	\$13,075,499	17.6%	734,973
Supplies	257,141	1,367,163	1,624,304	1,624,304	15.8%	0
Total Operating Expenses	\$2,555,615	\$12,879,161	\$15,434,776	\$14,699,803	17.4%	\$734,973
Professional Services	\$76,170	\$2,104,827	\$2,180,997	\$2,162,114	3.5%	\$18,883
Other Charges	184,392	9,143,946	9,328,338	9,565,447	1.9%	(237,109)
Debt Services	0	0	0	0	0.0%	0
Interagency Transfers	0	6,392,641	6,392,641	6,392,641	0.0%	0
Total Other Charges	\$260,562	\$17,641,414	17,901,976	\$18,120,202	1.4%	(\$218,226)
General Acquisitions	\$6,173	\$139,859	\$146,032	\$146,032	4.2%	0
Library Acquisitions	23,547	464,102	487,649	437,649	5.4%	50,000
Major Repairs	0	5,000	5,000	5,000	0.0%	0
Total Acquist. & Major Repairs	\$29,719	\$608,962	\$638,681	\$588,681	5.0%	\$50,000
Scholarships	\$4,157,722	\$3,665,591	\$7,823,313	\$7,403,289	56.2%	\$420,024
Total Expenditures	\$30,182,584	\$116,798,631	\$146,981,215	\$143,447,235	21.0%	\$3,533,980

Southern University Board and System Administration
Comparison of Actual Expenditures to Budgeted Amounts
For Fiscal Year Ending June 30, 2019
As of September 30, 2018

	Actual as of 9/30/2018	Projected	Total FY 2018-2019	Budget FY 2018-2019	Actual as % of Budget	Over (Under) Budget
Revenues						
General Fund Direct	\$622,741	\$2,536,444	\$3,159,185	\$3,159,185	19.7%	\$0
Statutory Dedicated						
Funds Due To/ From Mgmt						
Federal						
Self Generated						
Tuition - Fall 2018						
Tuition - Spring 2019						
Tuition - Summer						
Out-of-State Fees						
Other						
InterAgency Transfer						
Total Revenues	\$622,741	\$2,536,444	\$3,159,185	\$3,159,185	19.7%	\$0
Expenditures by Object						
Salaries	\$365,540	\$1,208,120	\$1,573,660	\$1,573,660	23.2%	\$0
Other Compensation	22,000	66,000	88,000	88,000	25.0%	0
Related Benefits	126,242	618,985	745,227	745,227	16.9%	0
Total Personal Services	\$513,782	\$1,893,105	\$2,406,887	\$2,406,887	21.3%	\$0
Travel	\$6,573	\$148,427	\$155,000	\$155,000	4.2%	\$0
Operating Services	\$18,526	\$84,813	\$103,339	\$103,339	17.9%	\$0
Supplies	2,910	56,090	59,000	59,000	4.9%	0
Total Operating Expenses	\$21,436	\$140,903	\$162,339	\$162,339	13.2%	\$0
Professional Services	\$0	\$129,000	\$129,000	\$129,000	0.0%	\$0
Other Charges	0	280,959	280,959	280,959	0.0%	0
Debt Services	0	0	0	0	0.0%	0
Interagency Transfers	0	0	0	0	0.0%	0
Total Other Charges	\$-00	\$409,959	\$409,959	\$409,959	0.0%	\$0
General Acquisitions	\$1,303	\$18,697	\$20,000	\$20,000	0.0%	\$0
Library Acquisitions	0	0	0	0	0.0%	0
Major Repairs	0	5,000	5,000	5,000	0.0%	0
Total Acquist. & Major Repairs	\$1,303	\$23,697	\$25,000	\$25,000	0.0%	\$0
Scholarships	\$-00	\$-00	\$-00	\$-00	0.0%	\$0
Total Expenditures	\$543,094	\$2,616,091	\$3,159,185	\$3,159,185	17.2%	\$0

Southern University - Baton Rouge
Comparison of Actual Expenditures to Budgeted Amounts
For Fiscal Year Ending June 30, 2019
As of September 30, 2018

	Actual as of 9/30/2018	Projected	Total FY 2018-2019	Budget FY 2018-2019	Actual as % of Budget	Over (Under) Budget
Revenues						
General Fund Direct	\$2,607,781	\$15,646,684	\$18,254,465	\$18,254,465	14.3%	\$0
Statutory Dedicated	0	1,849,219	1,849,219	1,849,219	0.0%	0
Funds Due From Mgmt or BOR						
Federal						
Self Generated						
Tuition - Fall 2018	21,727,237	(799,344)	20,927,893	19,804,147	109.7%	1,123,746
Tuition - Spring 2019	18,121	19,105,651	19,123,772	18,096,899	0.1%	1,026,872
Tuition - Summer	136,543	2,624,876	2,761,419	2,613,141	5.2%	148,277
Out-of-State Fees	3,736,142	3,177,938	6,914,080	6,188,056	60.4%	726,024
Other	1,380,309	7,165,801	8,546,110	8,546,110	16.2%	0
InterAgency Transfer	0	2,998,233	2,998,233	2,998,233	0.0%	0
Total Revenues	\$29,606,133	\$51,769,057	\$81,375,190	\$78,350,270	37.8%	\$3,024,920
Expenditures by Object						
Salaries	\$8,892,109	\$29,770,660	\$38,662,769	\$36,851,188	24.1%	\$1,811,581
Other Compensation	0	111,377	111,377	111,377	0.0%	0
Related Benefits	3,384,818	14,840,927	18,225,745	17,738,430	19.1%	487,315
Total Personal Services	\$12,276,928	\$44,722,963	\$56,999,891	\$54,700,995	22.4%	\$2,298,896
Travel	\$7,903	\$263,497	\$271,400	\$271,400	2.9%	\$0
Operating Services	1,254,997	6,281,078	7,536,075	7,180,075	17.5%	356,000
Supplies	144,829	731,982	876,811	876,811	16.5%	0
Total Operating Expenses	\$1,399,825	\$7,013,061	\$8,412,886	\$8,056,886	17.4%	\$356,000
Professional Services	5,221	1,286,156	1,291,377	1,291,377	0.4%	0
Other Charges	128,914	3,345,257	3,474,171	3,474,171	3.7%	0
Debt Services	0	0				
Interagency Transfers	0	3,805,821	3,805,821	3,805,821	0.0%	0
Total Other Charges	\$134,135	\$8,437,234	\$8,571,369	\$8,571,369	1.6%	\$0
General Acquisitions	3,396	68,286	71,682	71,682	4.7%	0
Library Acquisitions	20,641	117,008	137,649	137,649	15.0%	0
Major Repairs	0	0	0	0	0.0%	0
Total Acquist. & Major Repairs	\$24,036	\$185,295	\$209,331	\$209,331	11.5%	\$0
Scholarships	\$3,587,472	3,322,841	\$6,910,313	\$6,540,289	54.9%	\$370,024
Total Expenditures	\$17,430,299	\$63,944,891	\$81,375,190	\$78,350,270	22.2%	\$3,024,920

Southern University Law Center
Comparison of Actual Expenditures to Budgeted Amounts
For Fiscal Year Ending June 30, 2019
As of September 30, 2018

	Actual as of 9/30/2018	Projected	Total FY 2018-2019	Budget FY 2018-2019	Actual as % of Budget	Over (Under) Budget
Revenues						
General Fund Direct	\$573,761	3,442,567	\$4,016,328	\$4,016,328	14.3%	0
Statutory Dedicated		201,881	201,881	201,881	0.0%	0
Funds Due From Mgmt or BOR						
Federal						
Self Generated						
Tuition - Fall 2018	3,455,479		3,455,479	3,180,015	108.7%	275,464
Tuition - Spring 2019		2,944,129	2,944,129	2,944,129	0.0%	0
Tuition - Summer	236,348	463,652	700,000	700,000	33.8%	0
Out-of-State Fees	1,165,185	730,800	1,895,985	1,537,200	75.8%	358,785
Other	1,179,939	836,228	2,016,167	1,635,931	72.1%	380,236
InterAgency Transfer						
Total Revenues	\$6,610,712	8,619,257	\$15,229,969	\$14,215,484	46.5%	\$1,014,485
Expenditures by Object						
Salaries	\$1,866,119	5,915,841	\$7,781,960	\$7,394,456	25.2%	\$387,504
Other Compensation						0
Related Benefits	585,815	2,328,293	2,914,108	\$2,866,099	20.4%	48,009
Total Personal Services	\$2,451,934	8,244,134	\$10,696,068	\$10,260,555	23.9%	\$435,513
Travel	\$8,528	191,472	\$200,000	\$100,000	8.5%	\$100,000
Operating Services	\$112,079	2,135,794	\$2,247,873	\$1,868,900	6.0%	\$378,973
Supplies	24,706	75,294	100,000	100,000	24.7%	0
Total Operating Expenses	\$136,785	2,211,088	\$2,347,873	\$1,968,900	6.9%	\$378,973
Professional Services	\$49,649	616,146	\$665,795	\$665,795	7.5%	\$-00
Other Charges		367,357	367,357	367,357	0.0%	0
Debt Services						0
Interagency Transfers		302,877	302,877	302,877	0.0%	0
Total Other Charges	\$49,649	1,286,380	\$1,336,029	\$1,336,029	3.7%	\$-00
General Acquisitions			0	0	0.0%	0
Library Acquisitions	2,906	347,094	350,000	300,000	1.0%	50,000
Major Repairs			0	0	0.0%	(0)
Total Acquist. & Major Repairs	\$2,906	347,094	\$350,000	\$300,000	1.0%	\$50,000
Scholarships	\$195,503	104,497	\$300,000	\$250,000	78.2%	\$50,000
Total Expenditures	\$2,845,305	12,384,665	\$15,229,970	\$14,215,484	20.0%	\$1,014,486

Southern University at New Orleans
Comparison of Actual Expenditures to Budgeted Amounts
For Fiscal Year Ending June 30, 2019
As of September 30, 2018

	Actual as of 9/30/2018	Projected	Total FY 2018-2019	Budget FY 2018-2019	Actual as % of Budget	Over (Under) Budget
Revenues						
General Fund Direct	\$3,841,708	\$5,050,251	\$8,891,959	\$8,891,959	43.2%	0
Statutory Dedicated		578,577	578,577	578,577	0.0%	0
Funds Due From Mgmt or BOR			0		0.0%	0
Federal			0		0.0%	0
Self-Generated						
Tuition - Fall 2018	5,150,235	0	5,150,235	6,000,000	85.8%	(849,765)
Tuition - Spring 2019		5,858,400	5,858,400	5,858,400	0.0%	0
Tuition - Summer	235,209	364,791	600,000	499,050	47.1%	100,950
Out-of-State Fees	206,745	243,447	450,192	450,192	45.9%	0
Other	1,045,218	927,563	1,972,781	1,392,191	75.1%	580,590
InterAgency Transfer						
Total Revenues	\$10,479,115	\$13,023,029	\$23,502,144	\$23,670,369	44.3%	\$(168,225)
Expenditures by Object						
Salaries	\$2,553,864	\$8,288,161	\$10,842,025	\$11,050,882	23.1%	(\$208,857)
Other Compensation	0		0	0	0.0%	0
Related Benefits	1,229,872	3,924,647	5,154,519	5,232,862	23.5%	(78,343)
Total Personal Services	3,783,736	12,212,808	15,996,544	16,283,744	23.2%	(\$287,200)
Travel	\$8,592	\$41,408	\$50,000	\$50,000	17.2%	\$0
Operating Services	401,585	1,543,699	\$1,945,284	\$1,945,284	20.6%	\$0
Supplies	78,044	171,956	250,000	250,000	31.2%	0
Total Operating Expenses	\$479,629	\$1,715,655	\$2,195,284	\$2,195,284	21.8%	\$0
Professional Services	2,721	32,019	\$34,740	\$34,740	7.8%	\$0
Other Charges	54,015	4,252,336	4,306,351	4,306,351	1.3%	0
Debt Services			0	0	0.0%	0
Interagency Transfers		450,250	450,250	450,250	0.0%	0
Total Other Charges	\$56,736	\$4,734,605	\$4,791,341	\$4,791,341	1.2%	\$0
General Acquisitions			\$0	\$0	0.0%	\$0
Library Acquisitions			0	0	0.0%	0
Major Repairs			0	0	0.0%	0
Total Acquist. & Major Repairs	\$0	\$0	\$0	\$0	0.0%	\$0
Scholarships	\$285,014	\$64,986	\$350,000	\$350,000	81.4%	\$0
Total Expenditures	\$4,613,707	\$18,769,462	\$23,383,169	\$23,670,369	19.5%	(\$287,200)

Southern University at Shreveport
Comparison of Actual Expenditures to Budgeted Amounts
For Fiscal Year Ending June 30, 2019
As of September 30, 2018

	Actual as of 9/30/2018	Projected	Total FY 2018-2019	Budget FY 2018-2019	Actual as % of Budget	Over (Under) Budget
Revenues						
General Fund Direct	\$770,866	\$4,625,197	\$5,396,063	\$5,396,063	14.3%	\$0
Statutory Dedicated	0	189,181	189,181	189,181	0.0%	0
Funds Due From Mgmt or BOR						
Federal						
Self Generated						
Tuition - Fall 2018	3,659,627	0	3,659,627	3,877,853	94.4%	(218,226)
Tuition - Spring 2019	0	3,691,755	3,691,755	3,691,755	0.0%	0
Tuition - Summer	472,318	427,682	900,000	900,000	52.5%	0
Out-of-State Fees	324,242	225,758	550,000	550,000	59.0%	0
Other	25,315	513,915	539,230	539,230	4.7%	0
InterAgency Transfer						
Total Revenues	\$5,252,368	\$9,673,488	\$14,925,856	\$15,144,082	34.7%	(\$218,226)
Expenditures by Object						
Salaries	\$1,780,511	\$6,260,675	\$8,041,186	\$8,041,186	22.1%	\$0
Other Compensation			0	0	0.0%	0
Related Benefits	778,911	2,840,997	3,619,908	3,619,908	21.5%	0
Total Personal Services	\$2,559,422	\$9,101,672	\$11,661,094	\$11,661,094	21.9%	\$0
Travel	\$7,349	\$36,851	\$44,200	\$44,200	16.6%	\$0
Operating Services	\$348,824	\$1,297,132	\$1,645,956	\$1,645,956	21.2%	\$-00
Supplies	3,495	220,605	224,100	224,100	1.6%	0
Total Operating Expenses	\$352,319	\$1,517,737	\$1,870,056	\$1,870,056	18.8%	\$0
Professional Services	\$15,883	\$14,000	\$29,883	\$11,000	144.4%	\$18,883
Other Charges	130	292,985	293,115	530,224	0.0%	(237,109)
Debt Services			0	0	0.0%	0
Interagency Transfers	0	773,508	773,508	773,508	0.0%	0
Total Other Charges	\$16,013	\$1,080,493	\$1,096,506	\$1,314,732	1.2%	(\$218,226)
General Acquisitions	\$-00	\$4,000	\$4,000	\$4,000	0.0%	\$0
Library Acquisitions			0	0	0.0%	0
Major Repairs			0	0	0.0%	0
Total Acquist. & Major Repairs	\$-00	\$4,000	\$4,000	\$4,000	0.0%	\$0
Scholarships	\$77,336	\$172,664	\$250,000	\$250,000	30.9%	\$0
Total Expenditures	\$3,012,439	\$11,913,417	\$14,925,856	\$15,144,082	19.9%	(\$218,226)

Southern University Agricultural Research and Extension Center
Comparison of Actual Expenditures to Budgeted Amounts
For Fiscal Year Ending June 30, 2019
As of September 30, 2018

	Actual as of 9/30/2018	Projected	Total FY 2018-2019	Budget FY 2018-2019	Actual as % of Budget	Over (Under) Budget
Revenues						
General Fund Direct	\$492,603	\$2,955,619	\$3,448,222	\$3,448,222	14.3%	\$0
Statutory Dedicated		1,805,414	\$1,805,414	1,805,414	0.0%	0
Funds Due From Mgmt or BOR						0
Federal		3,654,209	\$3,654,209	3,654,209	0.0%	0
Self Generated						
Tuition - Fall 2018						
Tuition - Spring 2019						
Tuition - Summer						
Out-of-State Fees						
Other						
InterAgency Transfer						
Total Revenues	\$492,603	\$8,415,242	\$8,907,845	\$8,907,845	5.5%	\$0
Expenditures by Object						
Salaries	\$1,109,937	\$3,382,332	\$4,492,269	\$4,492,269	24.7%	\$0
Other Compensation	12,500	39,500	\$52,000	52,000	24.0%	0
Related Benefits	422,766	1,657,350	\$2,080,116	2,080,116	20.3%	0
Total Personal Services	\$1,545,203	\$5,079,182	\$6,624,385	\$6,624,385	23.3%	\$0
Travel	\$9,016	\$67,984	\$77,000	\$77,000	11.7%	\$0
Operating Services	\$162,464	\$169,481	\$331,945	\$331,945	48.9%	\$0
Supplies	3,157	111,236	\$114,393	114,393	2.8%	0
Total Operating Expenses	\$165,621	\$280,717	\$446,338	\$446,338	37.1%	\$0
Professional Services	\$2,696	\$27,506	\$30,202	\$30,202	8.9%	\$0
Other Charges	1,333	605,052	\$606,385	606,385	0.2%	0
Debt Services			\$-00	0	0.0%	0
Interagency Transfers		1,060,185	\$1,060,185	1,060,185	0.0%	0
Total Other Charges	\$4,029	\$1,692,743	\$1,696,772	\$1,696,772	0.2%	\$0
General Acquisitions	\$1,474	\$48,876	\$50,350	\$50,350	2.9%	\$0
Library Acquisitions			\$-00	0	0.0%	0
Major Repairs			\$-00	0	0.0%	0
Total Acquist. & Major Repairs	\$1,474	\$48,876	\$50,350	\$50,350	2.9%	\$0
Scholarships	\$12,397	\$603	\$13,000	\$13,000	95.4%	\$0
Total Expenditures	\$1,737,740	\$7,170,105	\$8,907,845	\$8,907,845	19.5%	\$-00