



Southern University  
**Baton Rouge Campus**

**Athletics Intercollegiate Budget**  
Fiscal Year 2024-2025

**SOUTHERN UNIVERSITY  
and A&M COLLEGE**

**ATHLETICS  
INTERCOLLEGIATE**



**OPERATING BUDGETS  
2024-2025**

The following forms are the Athletics Intercollegiate Operating Budgets and Personnel Schedules for the fiscal year 2024-2025. The forms are submitted to Dennis J. Shields, President, John K Pierre, Chancellor, and Desiree Honore Thomas, Associate Vice President-Senior Administrative Operations Officer.

**Approvals:**

<b>Mr. Roman Banks</b> <b>Director of Athletics</b>	<b>Date</b>
<b>Mrs. Desiree' Honoré' Thomas</b> <b>Associate Vice President/Senior</b> <b>Administrative Operations</b> <b>Officer</b>	<b>Date</b>
<b>Mr. John Pierre, Esq.</b> <b>Chancellor</b>	<b>Date</b>
<b>Dennis J. Shields</b> <b>President-Chancellor</b>	<b>Date</b>

SOUTHERN UNIVERSITY  
and A&M COLLEGE

ATHLETICS  
INTERCOLLEGIATE



OPERATING BUDGETS  
2024-25

*The following forms are the Athletics Intercollegiate Operating Budgets and Personnel Schedules for the fiscal year 2024-25. The forms are submitted to Mr. John Pierre Esq. Chancellor, and Mrs. Desiree' Honoré Thomas, Associate Vice President/Senior Administrative Operations Officer.*

**Approvals:**

*Roman P Banks/LS*

**Mr. Roman Banks**  
**Director of Athletics**

**Date**

*Desiree Honoré Thomas*

**Mrs. Desiree' Honoré' Thomas**  
**Associate Vice President/Senior Administrative Operations Officer**

*7/31/2024*

**Date**

*John Pierre*

**Mr. John Pierre, Esq.**  
**Chancellor**

*7/31/2024*

**Date**

**Southern University A&M College  
Intercollegiate Athletics Budget  
2024-2025 Operating Budget**

**REVENUES**

Ticket Sales		
Football	\$	1,300,000
Basketball		65,000
Baseball		15,000
Other Sports		20,000
<u>Guarantees</u>		
Football		275,000
Men Basketball		540,000
Women Basketball		155,000
Baseball		15,000
Parking		470,000
Bayou Classic (Ticket Sales-On Campus)		540,000
Bayou Classic (Settlement)		400,000
Handling Fee		40,000
Student Athletic Fees		3,405,500
Athletics Facility Fees		54,000
General Athletics Fees		80,000
SWAC		482,000
NCAA		450,000
Licensing		100,000
Concessions		90,000
Foundation Transfer		183,000
Gender Equity		225,000
Non-Mandatory Transfer		2,200,000
Athletic Subsidy		1,681,391
<b>TOTAL REVENUE</b>		<b>\$ 12,785,891</b>

**EXPENDITURES**

Salary	\$	4,393,301
Related Benefits		1,486,311
Travel		1,657,500
Operating Services		670,000
Supplies		549,500
Professional Services		250,000
Other Charges		260,000
Scholarships		3,258,279
Transfer Out (Debt Services)		261,000
<b>TOTAL EXPENDITURES</b>		<b>\$ 12,785,891</b>

**Southern University A&M College**  
**Intercollegiate Athletics - General Athletics**  
**218900-21801-29000**  
**2024-2025 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
		Incentive Compensation	50,000	
Banks, Roman	2M9652	Director of Athletics	306,000	
Bowie, Welton	2M8771	Operations Manager	33,840	
Brown, Orlando	2M8716	Assistant Equipment Manager - Women Sports	43,888	
Caesar, Me'Gan	2M9626	Ticket Manager	50,000	
Chalette, Christopher	2M8696	Assistant Sport Information Director	16,000	
Cotton, Marjorie	2M9661	Business Manager/Travel Coordinator	56,774	
DeBourg, Taylor	2M8813	Special Assistant to Executive Director	45,000	
Donaldson, Candace	2B9555	Administrative Assistant IV	33,563	
Gray, Friedsburg	2M9704	Assistant Equipment Manager	24,000	
Hunt, Aretha	2B9810	Assistant Athletics Director for Ticket Operations	85,720	
Kirschner II, Rodney	2M8863	Associate Athletics Director/SID	88,585	
Major, Theo	2M8639	Assistant Equipment Manager	50,000	
McKinsey, Mandy	2M8776	Chief of Staff Assistant	44,000	
Rankins Denise	2M8654	Assistant Development Director/Corporate Sponsorship	95,000	
Rodney, Ajohnee	2M8846	Chief of Staff	31,378	
Scott, Willie	2M8763	Assistant Sport Information Director	36,900	
Smith, Philip	2M8862	Director of Development	25,000	
Smith, Rosalind	2B9506	Cashier Ticket Office	45,311	
Stirgus, LaShonda	2M8844	CFO for Athletics/SWA	37,881	
Thomas, Benny	2M8665	Assistant Facility Manager	35,000	
Williams, Donnie	2M8684	Assistant Facility Manager	35,000	
<b>Total Salaries</b>			1,268,840	
<b>Other Labor</b>				
Wages			350,000	
<b>Total Other Labor</b>				350,000
<b>Fringe Benefits</b>				
Tuition Discount			10,000	
Sick Leave, Terminal Pay, etc.			30,000	
Post Retirement-Health Benefits			71,500	
<b>Total Fringe Benefits</b>			111,500	529,240
Travel Athletic Director & Staff			20,000	
Operational Services			605,000	
Supplies			200,000	
Professional Services			250,000	
Other Charges			260,000	
Debt Service			261,000	
<b>Total Non-Salary</b>			1,596,000	
<b>Total Athletic Administrator (Director)</b>			\$ 3,744,080	

Note:

\*\$100,000 of student fees transfer to the Athletics Department

**Southern University A&M College  
Intercollegiate Athletics - Football  
218900-21802-29000  
2024-2025 Operating Budget**

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<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Graves, Terrance	2M9695	Head Football Coach	\$ 250,000	
Frederick, Mark	2M9314	Offensive Coordinator	95,000	
Miller, Damarcus	2M8874	Assistant Football Coach	56,000	
Miller, Henry	2M9650	Defensive Coordinator	92,500	
Nivens, Damon	2M9310	Assistant Football Coach	65,000	
Wallace, Sean	2M9238	Assistant Football Coach	55,000	
Scott, Christopher	2M9217	Assistant Football Coach	43,888	
Burrell, Quentin	2M9693	Assistant Football Coach	55,000	
Totten, Willie	2M8669	Assistant Football Coach	55,000	
Todd, Everett	2M8685	Assistant Football Coach	75,000	
McNair, Freddie	2M8703	Assistant Football Coach	59,500	
Moore, Randall	2M2656	Strength & Conditioning FB	59,500	
Jackson, Ricky	2M9171	Director of Football	50,000	
Total Salaries			<u>1,011,388</u>	1,011,388
Related Benefits				351,065
Travel				560,000
Operating Service				40,000
Supplies				150,000
Scholarships				<u>1,002,638</u>
<b>Total Football</b>			<u><b>\$ 3,115,091</b></u>	

**Southern University A&M College  
Intercollegiate Athletics - Baseball  
218900-21803-29000  
2024-2025 Operating Budget**

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<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Crenshaw, Christopher	2M9691	Head Baseball Coach	\$ 110,000	
Perkins, Theodore	2M9662	Assistant Baseball Coach	43,880	
TBA	2M8989	Assistant Baseball Coach	50,000	
TBA (PT)		Assistant Baseball Coach	<u>3,000</u>	
Total Salaries				206,880
Related Benefits				71,112
Travel				135,000
Supplies				25,000
Scholarship				178,750
<b>Total Baseball</b>			<u><b>\$ 616,742</b></u>	

**Southern University A&M College  
Intercollegiate Athletics - Track & Field (men)  
218900-21804-29000  
2024-2025 Operating Budget**

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<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>
White, Teremine	2M9575	Head Track & Field Coach	\$ 57,702
Glover, Freddie	2M9643	Assistant Track & Field Coach	<u>43,888</u>
Total Salaries			101,590
Related Benefits			39,608
Travel			45,000
Supplies			20,000
Scholarship			166,102
<b>Total Men Track</b>			<b><u>\$ 372,300</u></b>

**Southern University A&M College  
Intercollegiate Athletics - Tennis (women)  
218900-21805-29000  
2024-2025 Operating Budget**

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<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>
Conyers, Jeffrey	2M9660	Head Tennis Coach	<u>\$ 68,000</u>
Total Salaries			68,000
Related Benefits			26,505
Travel			30,000
Supplies			5,000
Scholarship			130,115
<b>Total Women Tennis</b>			<b><u>\$ 259,620</u></b>

**Southern University A&M College  
Intercollegiate Athletics - Golf  
218900-21806-29000  
2024-2025 Operating Budget**

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<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>
Pope, Bobby (pt)	2M8704	Head Golf Coach	\$ 24,000
Smith, Philip	2M8598	Assistant Golf Coach	<u>45,000</u>
Total Salaries			69,000
Related Benefits			11,137
Travel			60,000
Supplies			10,000
Scholarship			75,692
<b>Total Women Tennis</b>			<b><u>\$ 225,829</u></b>

**Southern University A&M College  
Intercollegiate Athletics - Women Basketball  
218900-21807-29000  
2024-2025 Operating Budget**

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<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Funchess, Carlos	2M8717	Head Basketball Coach	\$ 150,000	
Carter, Petrece	2M9366	Assistant Basketball Coach	75,000	
Bonin, Jeremy	2M9636	Assistant Basketball Coach	59,500	
Parson, Courtney	2M9661	Assistant Basketball Coach	48,000	
Pugh, Thomas	2M9399	Assistant Basketball Coach	8,000	
			<hr/>	
Total Salaries				340,500
Related Benefits				116,744
Travel				235,000
Supplies				10,000
Scholarship				323,564
<b>Total Women Basketball</b>				<hr/> <b>\$ 1,025,808</b> <hr/>

**Southern University A&M College  
Intercollegiate Athletics - Men Basketball  
218900-21808-29000  
2024-2025 Operating Budget**

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<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Johnson, Kevin	2M9686	Head Basketball Coach	\$ 200,000	
Richardson, Rashaad	2M9154	Assistant Basketball Coach	75,000	
Bailey, Michael	2M9154	Assistant Basketball Coach	65,000	
Tavel, Jon	2M9653	Assistant Basketball Coach	55,000	
Hillman, Jethro	2M9629	Assistant Basketball Coach	55,000	
			<hr/>	
Total Salaries				450,000
Related Benefits				154,113
Travel				235,000
Operating Service				6,000
Supplies				4,000
Scholarship				277,496
<b>Total Men Basketball</b>				<hr/> <b>\$ 1,126,609</b> <hr/>



**Southern University A&M College  
Intercollegiate Athletics - Volleyball  
218900-21809-29000  
2024-2025 Operating Budget**

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Barnes, Dawn	2M9173	Head Volleyball Coach	\$ 70,000	
TBA	2M8701	Assistant Volleyball Coach	43,888	
Total Salaries			113,888	113,888
Related Benefits				36,586
Travel				60,000
Operating Service				6,000
Supplies				8,000
Scholarship				211,276
<b>Total Volleyball</b>			<b>\$ 435,750</b>	

**Southern University A&M College  
Intercollegiate Athletics - Tennis (Men)  
218900-21810-29000  
2024-2025 Operating Budget**

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
TBA			\$ -	
Total Salaries			-	-
Related Benefits				-
Travel				30,000
Supplies				5,000
Scholarship				65,008
<b>Total Women Tennis</b>			<b>\$ 100,008</b>	

**Southern University A&M College  
Intercollegiate Athletics - Track & Field (Women)  
218900-21811-29000  
2024-2025 Operating Budget**

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Lolis, Esau	2M8695	Assistant Track & Field Coach	\$ 12,000	
Total Salaries			12,000	12,000
Related Benefits				918
Travel				45,000
Operating Service				4,000
Supplies				20,000
Scholarship				249,918
<b>Total Men &amp; Women Track</b>			<b>\$ 331,836</b>	

**Southern University A&M College  
Intercollegiate Athletics - Softball  
218900-21813-29000  
2024-2025 Operating Budget**

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<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Williams, Brittney	2M9654	Head Softball Coach	\$ 59,000	
Watts, Jessie	2M8700	Assistant Softball Coach	43,888	
Sanford, Joshua	2M8678	Assistant Softball Coach	8,000	
<b>Total Salaries</b>			110,888	
Related Benefits				43,681
Travel				65,000
Supplies				15,000
Scholarship				237,874
<b>Total Softball</b>			<b>\$ 472,443</b>	

**Southern University A&M College  
Intercollegiate Athletics - Bowling  
218900-21814-29000  
2024-2025 Operating Budget**

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<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Doyle, Barry	2M8722	Head Bowling Coach	\$ 45,000	
<b>Total Salaries</b>			45,000	
Related Benefits				11,138
Travel				30,000
Supplies				5,000
Scholarship				82,112
<b>Total Bowling</b>			<b>\$ 173,250</b>	

**Southern University A&M College  
Intercollegiate Athletics - Soccer  
218900-21815-29000  
2024-2025 Operating Budget**

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<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Fontenot, Jeremy	2M9631	Head Soccer Coach	\$ 54,440	
TBA (PT)		Assistant Soccer Coach	10,000	
<b>Total Salaries</b>			64,440	
Related Benefits				31,045
Travel				70,000
Operating Service				4,000
Supplies				15,000
Scholarship				257,734
<b>Total Soccer</b>			<b>\$ 442,219</b>	

**Southern University A&M College  
Intercollegiate Athletics - Sport Medicine  
218900-21817-29000  
2024-2025 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
TBA			\$	-
Total Salaries				-
Related Benefits				-
Operating Services				5,000
Supplies				40,000
<b>Total Sport Medicine</b>			<b>\$</b>	<b>45,000</b>

**Southern University A&M College  
Intercollegiate Athletics - Strength & Conditioning  
218900-21818-29000  
2024-2025 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
Immel, Laramie	2M9304	Head Strength & Conditioning Coach	\$ 65,000	
White, Tawanna	2M8988	Assistant S/C Coach	59,999	
Total Salaries				124,999
Related Benefits				42,646
Supplies				15,000
<b>Total Strength &amp; Conditioning</b>			<b>\$</b>	<b>182,645</b>

**Southern University A&M College  
Intercollegiate Athletics - Cross Country  
218900-21819-29000  
2024-2025 Operating Budget**

Personnel	Position Number	Title of Position	Salaries	
Ware, Courtney	2M9218	Assistant Track & Field Coach	\$ 43,888	
Total Salaries				43,888
Related Benefits				19,855
Travel				17,500
Supplies				2,500
<b>Total Men &amp; Women Cross Country</b>			<b>\$</b>	<b>83,743</b>

**Southern University A&M College**  
**Intercollegiate Athletics - Cheerleaders**  
**218900-21820-29000**  
**2024-2025 Operating Budget**

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<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Sias, Floyd	2M9499	Head Cheerleaders Coach	<u>\$ 12,000</u>	
Total Salaries				12,000
Related Benefits				918
Travel				<u>20,000</u>
<b>Total Cheerleader</b>				<b><u><u>\$ 32,918</u></u></b>