



Southern University  
**Baton Rouge Campus**

**Athletics Intercollegiate Budget**  
Fiscal Year 2025-2026

**SOUTHERN UNIVERSITY  
and A&M COLLEGE**

**ATHLETICS  
INTERCOLLEGIATE**



**OPERATING BUDGETS  
2025-2026**

The following forms are the Athletics Intercollegiate Operating Budgets and Personnel Schedules for the fiscal year 2025-2026. I hereby certify that the statements and figures on the accompanying forms are true and correct to the best of my knowledge. I further certify that all positions listed on this budget are vital to the program mission of the institution.

*Roman P. Banks*

Roman P. Banks (Aug 5, 2025 16:31:11 CDT)

**Roman Banks  
Director of Athletics**



Desiree Honoré Thomas (Aug 5, 2025 16:36:03 CDT)

**Desiree' Honoré' Thomas**

**Associate Vice President/Senior  
Administrative Operations Officer**

**John K. Pierre**

John K. Pierre (Aug 5, 2025 20:29:08 CDT)

**John Pierre  
Chancellor**

**Southern University A&M College  
Intercollegiate Athletics Budget  
2025-2026 Operating Budget**

**REVENUES**

Ticket Sales		
Football	\$	1,350,000
Basketball		70,000
Baseball		10,000
Other Sports		5,000
<u>Guarantees</u>		
Football		275,000
Men Basketball		590,000
Women Basketball		170,000
Baseball		5,000
Parking		400,000
Bayou Classic (Ticket Sales-On Campus)		520,000
Bayou Classic (Settlement)		400,000
Handling Fee		40,000
Student Athletic Fees		3,626,000
Athletics Facility Fees		65,000
General Athletics Fees		80,000
SWAC		480,000
NCAA		450,000
NCAA - Basketball Unit		275,000
Licensing		100,000
Concessions		90,000
Foundation Transfer		83,000
Gender Equity		225,000
Non-Mandatory Transfer		2,200,000
Athletic Subsidy		1,381,391
<b>TOTAL REVENUE</b>		<b>\$ 12,890,391</b>

**EXPENDITURES**

Salary	\$	4,679,795
Related Benefits		1,455,564
Travel		2,221,000
Operating Services		817,000
Supplies		697,500
Professional Services		260,000
Other Charges		260,000
Scholarships		2,238,532
Transfer Out (Debt Services)		261,000
<b>TOTAL EXPENDITURES</b>		<b>\$ 12,890,391</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - General Athletics**  
**218900-21801-29000**  
**2025-2026 Operating Budget**

---

Personnel	Position Number	Title of Position	Salaries	
		Incentive Compensation	52,000	
		Overtime	50,000	
Banks, Roman	2M9652	Director of Athletics	326,000	
Bowie, Welton	2M8771	Operations Manager	30,196	
Brown, Orlando	2M8716	Assistant Equipment Manager - Women Sports	43,888	
Caesar, Me'Gan	2M9626	Ticket Manager	50,000	
Chalette, Christopher	2M8696	Assistant Sport Information Director	16,000	
Cotton, Marjorie	2M9661	Business Manager/Travel Coordinator	56,774	
DeBourg, Taylor	2M8813	Special Assistant to Executive Director	45,000	
Donaldson, Candace	2B9555	Administrative Assistant IV	33,563	
Gray, Friedsburg	2M9704	Assistant Equipment Manager	24,000	
Hunt, Aretha	2B9810	Assistant Athletics Director for Ticket Operations	85,720	
Kirschner II, Rodney	2M8863	Associate Athletics Director/SID	88,585	
Major, Theo	2M8639	Assistant Equipment Manager	50,000	
McKinsey, Mandy	2M8776	Chief of Staff Assistant	50,000	
Rankins Denise	2M8654	Assistant Development Director/Corporate Sponsorshi	95,000	
Rodney, Ajohnee	2M8846	Chief of Staff	31,378	
Scott, Willie	2M8763	Assistant Sport Information Director	36,900	
Smith, Philip	2M8862	Director of Development	25,000	
Smith, Rosalind	2B9506	Cashier Ticket Office	45,312	
Stirgus, LaShonda	2M8844	CFO for Athletics/SWA	12,624	
Thomas, Benny	2M8665	Assistant Facility Manager	41,995	
Williams, Donnie	2M8684	Assistant Facility Manager	41,995	
<b>Total Salaries</b>				1,331,930
<b>Other Labor</b>				
Wages			400,000	
<b>Total Other Labor</b>				400,000
<b>Fringe Benefits</b>				
Tuition Discount			10,000	
Sick Leave, Terminal Pay, etc.			30,000	
Post Retirement-Health Benefits			75,000	
<b>Total Fringe Benefits</b>				467,890
Travel Athletic Director & Staff			50,000	
Operational Services			700,000	
Supplies			250,000	
Professional Services			260,000	
Other Charges			260,000	
Debt Service			261,000	
<b>Total Non-Salary</b>				1,781,000
<b>Total Athletic Administrator (Director)</b>				<b>\$ 3,980,820</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Football**  
**218900-21802-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Graves, Terrance	2M9695	Head Football Coach	\$ 250,000	
Frederick, Mark	2M9314	Offensive Coordinator	95,000	
Miller, Damarcus	2M8874	Assistant Football Coach	56,000	
Miller, Henry	2M9650	Defensive Coordinator	82,500	
Nivens, Damon	2M9310	Assistant Football Coach	65,000	
Stinson, Lemuel	2M9238	Assistant Football Coach	55,000	
Scott, Christopher	2M9217	Assistant Football Coach	43,888	
Burrell, Quentin	2M9693	Assistant Football Coach	55,000	
Bradley, Marcus	2M8669	Assistant Football Coach	55,000	
Todd, Everett	2M8685	Assistant Football Coach	75,000	
McNair, Freddie	2M8703	Assistant Football Coach	59,500	
Moore, Randall	2M2656	Strength & Conditioning FB	59,500	
Jackson, Ricky	2M9171	Director of Football	50,000	
Total Salaries				1,001,388
Related Benefits				300,000
Travel				800,000
Operating Service				35,000
Supplies				150,000
Scholarships				909,602
<b>Total Football</b>			<b>\$</b>	<b>3,195,990</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Baseball**  
**218900-21803-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Crenshaw, Christopher	2M9691	Head Baseball Coach	\$ 110,000	
Bond, Brock	2M8989	Assistant Baseball Coach	50,000	
Perkins, Theodore	2M9662	Assistant Baseball Coach	44,000	
TBA	2M9662	Graduate Assistant	5,000	
Total Salaries				209,000
Related Benefits				62,720
Travel				180,000
Operating Service				10,000
Supplies				25,000
Scholarship				130,048
<b>Total Baseball</b>			<b>\$</b>	<b>616,768</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Track & Field (Men)**  
**218900-21804-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
White, Teremine	2M9575	Head Track & Field Coach	\$ 57,702	
TBA	2M9643	Assistant Track & Field Coach	<u>43,888</u>	
Total Salaries				101,590
Related Benefits				31,491
Travel				50,000
Operating Service				3,000
Supplies				25,000
Scholarship				108,200
<b>Total Men Track</b>			<b>\$</b>	<b><u><u>319,281</u></u></b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Tennis (Women)**  
**218900-21805-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Conyers, Jeffrey	2M9660	Head Tennis Coach	\$ 68,000	
Total Salaries				68,000
Related Benefits				24,115
Travel				40,000
Operating Service				-
Supplies				10,000
Scholarship				54,358
<b>Total Women Tennis</b>			<b>\$</b>	<b><u><u>196,473</u></u></b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Golf**  
**218900-21806-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Pope, Bobby	2M8704	Head Golf Coach	\$ 24,000	
Smith, Philip	2M8598	Assistant Golf Coach	<u>45,000</u>	
Total Salaries				69,000
Related Benefits				14,390
Travel				40,000
Operating Service				-
Supplies				10,000
Scholarship				50,988
<b>Total Women Tennis</b>			<b>\$</b>	<b><u><u>184,378</u></u></b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Women Basketball**  
**218900-21807-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Funchess, Carlos	2M8717	Head Basketball Coach	\$ 180,000	
Carter, Petrece	2M9366	Assistant Basketball Coach	80,000	
Bonin, Jeremy	2M9636	Assistant Basketball Coach	80,000	
TBA	2M9661	Assistant Basketball Coach	44,000	
Pugh, Thomas	2M9399	Assistant Basketball Coach	12,000	
Total Salaries				396,000
Related Benefits				108,960
Travel				300,000
Operating Service				10,000
Supplies				15,000
Scholarship				158,707
<b>Total Women Basketball</b>			<b>\$</b>	<b>988,667</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Men Basketball**  
**218900-21808-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Johnson, Kevin	2M9686	Head Basketball Coach	\$ 265,000	
Bailey, Michael	2M9154	Assistant Basketball Coach	80,000	
Hillman, Jethro	2M9629	Assistant Basketball Coach	70,000	
Phillips, Shembari	2M9653	Assistant Basketball Coach	40,000	
TBA		Assistant Basketball Coach	55,000	
TBA	2M9302	Academic Liaison/Asst to Head Coach	30,000	
Total Salaries				540,000
Related Benefits				216,000
Travel				300,000
Operating Service				10,000
Supplies				15,000
Scholarship				134,871
<b>Total Men Basketball</b>			<b>\$</b>	<b>1,215,871</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Volleyball**  
**218900-21809-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Barnes, Dawn	2M9173	Head Volleyball Coach	\$ 70,000	
TBA	2M8701	Assistant Volleyball Coach	44,000	
Total Salaries				114,000
Related Benefits				45,600
Travel				80,000
Operating Service				7,000
Supplies				12,500
Scholarship				110,757
<b>Total Volleyball</b>			<b>\$</b>	<b>369,857</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Tennis (Men)**  
**218900-21810-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
TBA			\$ -	
Total Salaries				-
Related Benefits				-
Travel				40,000
Operating Service				-
Supplies				10,000
Scholarship				66,700
<b>Total Women Tennis</b>			<b>\$</b>	<b>116,700</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Track & Field (Women)**  
**218900-21811-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Lolis, Esau	2M8695	Assistant Track & Field Coach	\$ 12,000	
Total Salaries				12,000
Related Benefits				918
Travel				50,000
Operating Service				3,000
Supplies				25,000
Scholarship				157,797
<b>Total Men &amp; Women Track</b>			<b>\$</b>	<b>248,715</b>



**Southern University A&M College**  
**Intercollegiate Athletics - Softball**  
**218900-21813-29000**  
**2025-2026 Operating Budget**

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Williams, Brittney	2M9654	Head Softball Coach	\$ 59,000	
TBA	2M8700	Assistant Softball Coach	44,000	
Sanford, Joshua	2M8678	Assistant Softball Coach	8,000	
Total Salaries				111,000
Related Benefits				45,355
Travel				80,000
Operating Service				-
Supplies				15,000
Scholarship				114,920
<b>Total Softball</b>			<b>\$</b>	<b>366,275</b>

**Southern University A&M College**  
**Intercollegiate Athletics - Bowling**  
**218900-21814-29000**  
**2025-2026 Operating Budget**

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Doyle, Barry	2M8722	Head Bowling Coach	\$ 45,000	
Total Salaries				45,000
Related Benefits				10,050
Travel				40,000
Operating Service				-
Supplies				10,000
Scholarship				49,000
<b>Total Bowling</b>			<b>\$</b>	<b>154,050</b>

**Southern University A&M College**  
**Intercollegiate Athletics - Soccer**  
**218900-21815-29000**  
**2025-2026 Operating Budget**

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Fontenot, Jeremy	2M9631	Head Soccer Coach	\$ 70,000	
TBA (PT)		Assistant Soccer Coach	20,000	
TBA		Graduate Assistant	10,000	
Total Salaries				100,000
Related Benefits				40,000
Travel				90,000
Operating Service				4,000
Supplies				15,000
Scholarship				152,384
<b>Total Soccer</b>			<b>\$</b>	<b>401,384</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Sport Medicine**  
**218900-21817-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
TBA			\$	-
Total Salaries				-
Related Benefits				-
Travel				3,000
Operating Services				5,000
Supplies				40,000
<b>Total Sport Medicine</b>			<b>\$</b>	<b>48,000</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Strength & Conditioning**  
**218900-21818-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Immel, Laramie	2M9304	Head Strength & Conditioning Coach	\$ 65,000	
White, Tawanna	2M8988	Assistant S/C Coach	59,999	
Total Salaries				124,999
Related Benefits				67,430
Travel				3,000
Operating Services				30,000
Supplies				30,000
<b>Total Strength &amp; Conditioning</b>			<b>\$</b>	<b>255,429</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Cross Country**  
**218900-21819-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Ware, Courtney	2M9218	Assistant Track & Field Coach	\$ 43,888	
Total Salaries				43,888
Related Benefits				17,965
Travel				15,000
Operating Services				-
Supplies				10,000
<b>Total Men &amp; Women Cross Country</b>			<b>\$</b>	<b>86,853</b>

---

**Southern University A&M College**  
**Intercollegiate Athletics - Cheerleaders**  
**218900-21820-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
Sias, Floyd	2M9499	Head Cheerleaders Coach	<u>\$ 12,000</u>	
Total Salaries				12,000
Related Benefits				2,680
Travel				20,000
Operating Services				-
Supplies				20,000
<b>Total Cheerleader</b>			<u><b>\$ 54,680</b></u>	

---

**Southern University A&M College**  
**Intercollegiate Athletics - Men Golf**  
**218900-21821-29000**  
**2025-2026 Operating Budget**

---

<b>Personnel</b>	<b>Position Number</b>	<b>Title of Position</b>	<b>Salaries</b>	
TBA			<u>\$ -</u>	
Total Salaries				-
Related Benefits				-
Travel				40,000
Operating Services				-
Supplies				10,000
Scholarships				40,200
<b>Total Cheerleader</b>			<u><b>\$ 90,200</b></u>	